



**Free Questions for *Sharing-and-Visibility-Architect* by
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Question 1

Question Type: MultipleChoice

Universal Containers has created a custom object to store highly confidential client relationship data with Private sharing settings. Which two options would an Architect choose to ensure access only to the record owner and the administrator?

Choose 2 answers.

Options:

- A-** Disable 'Grant Access Using Hierarchies.'
- B-** Disable the 'Create' permission on all other profiles.
- C-** Disable the 'Read' permission on all other profiles.
- D-** Disable the 'View All' permission on all other profiles.

Answer:

A, D

Question 2

Question Type: MultipleChoice

Universal Containers does not want the Users in the Custom Sales Department Profile to be able to delete Opportunities. How would the Architect prevent a certain set of users from deleting Opportunities?

Options:

- A- Remove the Delete button from the Opportunity Page Layout and Record Type settings.
- B- Create a Validation Rule that checks the User's Profile before allowing the Is Deleted flag to be set to True.
- C- Override the Standard button with a Visualforce Page that warns them that they do not have permission to delete.
- D- Remove the 'Opportunity Delete' Permission from the Sales Team's User Profile in the Object Permissions.

Answer:

D

Question 3

Question Type: MultipleChoice

Universal Container has a set of Account management users that should only see accounts once the account becomes a customer. The type field on the Account identifies whether the account is a prospect, customer, partner, or other. Which two methods could an Architect use to enable this sharing requirement, assuming a private sharing model for accounts? Choose two:

Options:

- A-** Create a public list view, where accounts of type customer are included and share the list view with account management public group
- B-** Institute a business process that calls for the account manager to be added to the account team once the account becomes a customer
- C-** Create an account sharing rule that shares all accounts owned by sales to be shared with account management roles and subordinates
- D-** Create a criteria-based sharing rule that shares the account to the account management group when the type is customer

Answer:

B, D

Question 4

Question Type: MultipleChoice

Assuming granular locking is enabled, what activity can happen in parallel to changing a community account owner without risking group membership lock errors?

Options:

- A- Deletion of a Role
- B- Creation of a Role
- C- Creation of a Territory
- D- Deletion of a Territory

Answer:

C

Question 5

Question Type: MultipleChoice

A sales representative at Universal Containers needs assistance from specific product managers when selling certain deals. Product managers do not have access to opportunities they don't own, as the sharing model is Private, but need to gain access when they are

assisting with a specific deal. How can an Architect accomplish the requirement?

Options:

- A- Create a sharing rule to allow the product manager to access the opportunity.
- B- Enable opportunity teams and allow users to add the product manager.
- C- Enable account team and allow users to add the product manager.
- D- Use similar opportunities to share opportunities related to the product manager.

Answer:

B

Question 6

Question Type: MultipleChoice

Universal Containers wants to store Payment Term Details on the Account object, but the fields should only be visible on certain record types and for certain user profiles.

How can a System Administrator quickly determine which user profiles, page layouts, and record types include certain fields?

Options:

- A- Log in as each user profile and view the Account Page Layouts.
- B- Use the Field Accessibility Viewer for the fields in question
- C- Universally require the field at the field level.
- D- Click the Field-Level Security for the field on each Profile.

Answer:

B

Question 7

Question Type: MultipleChoice

Universal Containers has a Private Sharing Model for the Opportunity object. Sales Rep A at Universal Containers created the Opportunity record and then transferred ownership of the Opportunity record to Sales Rep B. Both Sales Rep A and B have the same role in the Role Hierarchy.

What access will Sales Rep A have to the Opportunity after the transfer?

Options:

- A- Full Access
- B- No Access
- C- Read/Write
- D- Read Only

Answer:

B

Question 8

Question Type: MultipleChoice

The Collections department at Universal Containers uses Salesforce to track its efforts. All Invoices and Invoice Line Items are stored in Salesforce. Invoice Line Item object details, such as Quantity and Extended Amount, should be summarized at the Invoice Object level, and all users who can see a given invoice should always see all invoice line items. Without leveraging Apex code, how should an Architect create the relationship between the Invoice object and the Invoice Line Item Object?

Options:

- A- The Invoice object should have a Master-Detail to the Invoice Line Item Object
- B- The Invoice Line Item Object should have a Lookup to the Invoice Object
- C- The Invoice Object should have an inner join to the Invoice Line Item Object
- D- The Invoice Line Item Object should have a Master-Detail to the Invoice Object

Answer:

D

Question 9

Question Type: MultipleChoice

Which are two valid use cases for programmatic sharing?

Choose 2 answers.

Options:

- A- An external system manages user record access.
- B- Frequent user ownership changes based on re-alignments.
- C- Native sharing functionality does not meet requirements.
- D- Setting user ownership for standard and custom objects.

Answer:

A, C

Question 10

Question Type: MultipleChoice

Which three capabilities are available with Enterprise Territory Management? Choose 3 answers

Options:

- A- Create a public group with Territory
- B- Share a report or dashboard folder with a Territory

- C- Metadata API Support
- D- Integration with Collaborative Forecasting
- E- Assignment of Territory on Opportunities

Answer:

C, D, E

Question 11

Question Type: MultipleChoice

The architect at Universal Containers would like to prevent users from editing encrypted fields. Assuming no customizations are implemented, which two options should the Architect choose to support the requirement?

Choose 2 answers

Options:

- A- Validation Rules
- B- Page Layout settings

C- Apex Triggers

D- Workflow Rules

Answer:

A, B

Question 12

Question Type: MultipleChoice

Which three areas should the Architect review in order to increase performance of "Record Access" and "Sharing" calculations?

Choose 3 answers.

Options:

A- Custom Object data, to ensure that no Account has more than 10,000 Custom Objects that look up to it.

B- Opportunity data, to ensure that no Account has more than 10,000 Opportunity records that are related to it.

C- Record ownership, to ensure that no user owns more than 10,000 Object records in the system.

D- Apex Managed Sharing triggers, to ensure that no trigger is querying more than 10,000 Object records.

Answer:

A, B, C

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