



**Free Questions for CRT-101 by certscare**

**Shared by Cherry on 07-06-2022**

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## Question 1

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**Question Type:** FillInTheBlank

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Describe the components of the Console tab:

**Answer:**

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## Question 2

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**Question Type:** FillInTheBlank

---

List the differences between the Jumpstart Wizard and the Standard Approval Process Wizard:

**Answer:**

---

## Question 3

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**Question Type:** FillInTheBlank

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What objects in the Org Wide Defaults allow you to do a public read/write/transfer?

**Answer:**

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## Question 4

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**Question Type:** FillInTheBlank

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Before creating record types for Leads, Opportunities, Cases or Solutions, you need to create what?

**Answer:**

---

## Question 5

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**Question Type: FillInTheBlank**

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Which tabs are restricted from multiple record types?

**Answer:**

---

## Question 6

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**Question Type: FillInTheBlank**

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What happens if you add a picklist value to a field when there are multiple record types?

**Answer:**

---

## Question 7

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**Question Type: MultipleChoice**

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If I'm looking at a detail page, how do I know what record type it is?

**Options:**

---

**A)** Yes

**B)** No

**Answer:**

---

B

## Question 8

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**Question Type:** MultipleChoice

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Do users have to display the jump page every time they create a new record?

**Options:**

---

A) Yes

B) No

**Answer:**

---

B

## Question 9

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**Question Type:** MultipleChoice

---

When using Territory Management, can an opportunity be associated with multiple territories?

**Options:**

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A) Yes

B) No

**Answer:**

---

B

**Explanation:**

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Accounts and Users can be associated with multiple opportunities but Opportunities can only be in one territory.

## Question 10

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**Question Type:** MultipleChoice

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When creating users, does the alias need to be unique?

**Options:**

---

**A)** Yes

**B)** No

**Answer:**

---

B

# Question 11

---

Question Type: MultipleChoice

---

Does access to folders respect the role hierarchy?

Options:

---

A) Yes

B) No

Answer:

---

B



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