Question 1

The Service Manager provided the app builder with color code requirements for case age on open cases.

New cases populate a green circle

Day-old cases populate a yellow circle

Three day-old cases populate a red circle

How should an app builder implement this requirement?

Options:

A) Formula Field

B) Quick Action

C) Custom Button

D) Lightning Web Component

Answer:

A

Question 2

UVC's CFO has asked that all deals with more than a 40% discount get automatically sent to the VP of Finance. He will review these deals without the sales rep needing to take action. Which two ways can this be accomplished without building code? Choose two answer

Options:

A) Launch a new approval process that has automatic submission enabled as an initial submission action

B) Create a new process with a submit for approval action to automatically submit deals for approval

C) Create a new approval process that has automatic submission enabled in the entry criteria

D) Launch a flow that uses the submit for approval action to submit deals for approval

Answer:

A, B

Question 3

A new custom object is being created with a private sharing setting. The business wants to share individual records with specific people or group of people on a case by case basis. What options does the business user have to manually share individual records? Choose 3 answers

Options:

A) Public Groups

B) Permission Sets

C) Roles

D) Profiles

E) Users

Answer:

A, C, E

Question 4

Question Type: MultipleChoice

Universal containers (uc) wants to delete data in several fields for 5000 lead records. UC export the selected record IDs and fields that need to have data deleted in a csv file. Which two steps should an app builder suggest to meet these requirements ? Choose 2 answers

Options:

A) Select the correct record type

B) Use import Wizard to update leads using the CSV file

C) Select insert null values in settings.

D) Use Data Loader to update leads using the CSV file

Answer:

C, D

Question 5

Question Type: **MultipleChoice**

Nickname__c is a custom text field on a contact record that is utilized to override the contact name appearing on an email template. This field is not required and is not always filled in.

Which formula should an app builder use to select the contact's preferred name for email communications?

Options:

A) IF(NOT(ISBLANK(Nickname__c)),Nickname_c,FirstName)

B) IF(TEXT(Nfckname__c), Nickname_c,FirstName)

C) IF(ISNUUL(Nteknarne _..c),Nicknamec,Firstftame)

D) IF(NOT(BLANKVALUE(Nickname__c)),Nickname__c, FirstName)

Answer:

A

Question 6

Question Type: **MultipleChoice**

Universal Containers (UC) has a custom Invoice object and a custom Invoice Line Item object. TTie Invoice Line Item object has a lookup relationship to the Invoice. UC would like to convert the lookup relationship to a master-detail relationship but is unable to do so.

Which two reasons could be preventing this relationship conversion?

Choose 2 answers

Options:

A) Custom objects are unable to be on the detail side of a master-detail relationship.

B) There are already two master-detail relationships on the Invoice Line Item.

C) Invoice Line Item records exist without having the Invoice lookup field populated.

D) There is a roll-up summary field on the Invoice object.

Answer:

B, C

Question 7

Question Type: MultipleChoice

Universal Containers wants to deliver purchased containers to remote construction address. In these cases the customers will supply UC with the coordinates to the location.

What type of field should the app builder use to capture this information?

Options:

A) Number

B) Goelocation

C) Text

D) External Lookup

Answer:

B