Question 1

The app builder needs to change the data types of new custom fields. The app builder is not able to delete and recreate any of the fields, nor modify any apex code. Which data type change will require the app builder to perform the additional steps in order to retain existing functionalities?

Options:

A- Changing the data type of a field used in an apex class from number to text.

B- Changing the data type of a field used in a report from a text to an encrypted field

C- Changing the data type of a field used as an external id from number to text.

D- Changing the data type of a field used in lead conversion from number to text

Answer:

A

Explanation:

Changing the data type of a field used in an apex class from number to text will require the app builder to perform additional steps in order to retain existing functionalities. This is because changing the data type of a field may affect the apex code that references or manipulates the field value, and may cause compilation errors or unexpected results. The app builder will need to update the apex code to handle the new data type and ensure that the logic and calculations are still correct. Option B is incorrect because changing the data type of a field used in a report from a text to an encrypted field will not require additional steps, as encrypted fields can still be used in reports with some limitations. Option C is incorrect because changing the data type of a field used as an external id from number to text will not require additional steps, as external id fields can be either number or text. Option D is incorrect because changing the data type of a field used in lead conversion from number to text will not require additional steps, as lead conversion fields can be mapped regardless of their data types.

Question 2

Question Type: **MultipleChoice**

Universal Containers generates leads from three different sources: web, trade shows, and partners. Some of the information collected is applicable to all sources, there is also information that is unique to each type of lead. What should an app builder configure to meet these requirements?

Options:

A- Create three lead record types each with its own page layout containing the relevant fields

B- Create a partner community and a record type for web and trade show leads

C- Create three sections on the lead layout and instruct users to collapse the non-relevant fields

D- Create custom page payouts for each type of lead only containing the relevant fields

Answer:

A

Explanation:

The solution that the app builder should configure to meet these requirements is creating three lead record types each with its own page layout containing the relevant fields. This way, the app builder can customize the fields and sections that appear on each record type based on the source of the lead. Option B is incorrect because creating a partner community and a record type for web and trade show leads does not address the requirement of collecting information that is unique to each type of lead, as partner community users may have different fields and layouts than internal users. Option C is incorrect because creating three sections on the lead layout and instructing users to collapse the non-relevant fields does not address the requirement of collecting information that is unique to each type of lead, as users may still see or enter data in the wrong fields. Option D is incorrect because creating custom page layouts for each type of lead only containing the relevant fields does not address the requirement of collecting information that is applicable to all sources, as users may miss some common fields.

Question 3

Cloud Kicks has three types of customer support processes: Platinum, Diamond, and Bronze. The app builder created separate record types for each process on the Case object. The customer support team should be unable to create new cases with the Bronze record type.

How should this requirement be met?

Options:

A- Update the organization-wide defaults to private for Case.

B- Update the support team profile to remove the Bronze record type.

C- Create permission set group for Case that includes Platinum and Diamond record types.

D- Make the record type hidden to support users; update sharing roles to private.

Answer:

B

Explanation:

The solution that should meet this requirement is updating the support team profile to remove the Bronze record type. This way, the support team users will not be able to create new cases with the Bronze record type, as it will not appear in their record type selection list. Option A is incorrect because updating the organization-wide defaults to private for Case does not affect the record type availability, but rather the record access level. Option C is incorrect because creating permission set group for Case that includes Platinum and Diamond record types does not prevent the support team users from creating new cases with the Bronze record type, as they may still have access to it through their profile. Option D is incorrect because making the record type hidden to support users and updating sharing roles to private does not prevent the support team users from creating new cases with the Bronze record type, as they may still have access to it through their profile.

Question 4

Question Type: MultipleChoice

A production org includes custom objects containing confidential Information. A sandbox h needed that Includes data records, excludes all of the confidential objects, and can be refreshed weekly the confidential objects, and can be refreshed weekly.

What steps should an App Builder take to meet these requirements?

Options:

A- Create a Full Sandbox and use a sandbox template

B- Create a Developer Pro Sandbox and schedule Data loader to download selected object data weekly.

C- Create a Partial Copy Sandbox and use a sandbox template.

D- Create a Developer Sandbox and schedule Data loader to download selected object data weekly.

Answer:

C

Explanation:

The steps that the app builder should take to meet these requirements are creating a Partial Copy Sandbox and using a sandbox template. A Partial Copy Sandbox can include data records, exclude confidential objects, and be refreshed weekly. A sandbox template can specify which objects and data are copied from the production org to the sandbox org. Option A is incorrect because creating a Full Sandbox and using a sandbox template is not necessary for this requirement, as Full Sandboxes copy all data and metadata from the production org and can only be refreshed every 29 days. Option B is incorrect because creating a Developer Pro Sandbox and scheduling Data Loader to download selected object data weekly is not feasible for this requirement, as Developer Pro Sandboxes do not include data records by default and Data Loader cannot be scheduled to run weekly. Option D is incorrect because creating a Developer Sandbox and scheduling Data Loader to download selected object data weekly is not feasible for this requirement, as Developer Sandboxes do not include data records by default and Data Loader cannot be scheduled to run weekly.

Question 5

The VP of Sales at Universal Containers has asked the app builder to let sales reps create opportunity records directly from the account, with a number of fields pre-populated.

Which feature should the app builder use to allow users to create the opportunity?

Options:

A- A quick action

B- A default action

C- A custom button

D- A custom link

Answer:

A

Explanation:

The feature that the app builder should use to allow users to create the opportunity is a quick action. A quick action is a type of custom button or link that can create or update records, log calls, send emails, or launch flows from a record page or a global menu. The app builder can create a quick action on the account object that creates an opportunity record with pre-populated fields. Option B is incorrect because a default action is not a valid term, but rather a standard action that appears on every record page by default, such as Edit or Delete. Option C is incorrect because a custom button is not suitable for this requirement, as custom buttons can only display a URL or execute JavaScript when clicked. Option D is incorrect because a custom link is not suitable for this requirement, as custom links can only display a URL or execute JavaScript when clicked.

Question 6

Question Type: MultipleChoice

Universal Containers has a single Contact Lightning record page. A component takes up a lot of room on the page and is NOT needed by users with a Marketing profile.

What should the app builder use to solve this Issue?

Options:

A- Detail page layouts

B- Component visibility filter

C- Field-level security

D- AppExchange

Answer:

B

Explanation:

The feature that the app builder should use to solve this issue is component visibility filter. A component visibility filter is a setting that can be applied to a Lightning component on a record page to control when the component is hidden or displayed based on certain conditions. The app builder can use a component visibility filter to hide the component from users with a Marketing profile. Option A is incorrect because detail page layouts are not related to Lightning components, but rather the fields and related lists that appear on record detail pages. Option C is incorrect because field-level security is not related to Lightning components, but rather the access level of fields for different profiles or permission sets. Option D is incorrect because AppExchange is not related to Lightning components, but rather an online marketplace where users can find and install apps and components.

Question 7

Question Type: MultipleChoice

An app builder needs to create new automation on an object.

What best practice should the app builder follow when building out automation?

Options:

A- One Workflow rule per object.

B- One Flow per object.

C- One invocable process per object.

D- One record change process per object.

Answer:

D

Explanation:

The best practice that the app builder should follow when building out automation is one record change process per object. A record change process is a type of process in Process Builder that starts when a record is created or updated. Having one record change process per object can avoid conflicts or errors when multiple processes try to update the same record at the same time. Option A is incorrect because one workflow rule per object is not a best practice, as workflow rules are considered legacy tools and have limitations compared to Process Builder. Option B is incorrect because one flow per object is not a best practice, as flows are more complex and require more resources than processes. Option C is incorrect because one invocable process per object is not a best practice, as

invocable processes are used to invoke other processes from within a process or a flow.

Question 8

Question Type: MultipleChoice

Which opportunity standard field is available to be configured directly? Choose3

Options:

A- Forecast category

B- Stage

C- Lead source

D- Type

Answer:

B, C, D

Explanation:

The opportunity standard fields that are available to be configured directly are Stage, Lead Source, and Type. These fields can be modified by editing their picklist values, adding or removing values, or changing their default values. Option A is incorrect because Forecast Category is not a standard field on the opportunity object, but rather a system field that is automatically derived from the Stage field.

Question 9

Question Type: **MultipleChoice**

Universal Containers uses a private sharing model for opportunities. This model CANNOT be changed due to a regional structure A new sales operations team has been created. This team needs to perform analysis on Opportunity data, all should have read arid write access to all Opportunities.

What are two recommended solutions for the app builder to give the users appropriate access? Choose 2 answers

Options:

A- Create a criteria-based sharing rule to all opportunities with the sales operations public group.

B- Add a manual share for all opportunities with each user on the sales operations team.

C- Add a permission set with 'View All' and 'Modify All'' opportunity permissions enabled.

D- Create a criteria-based sharing rule to share all opportunities with the sales operations private group

Answer:

A, C

Explanation:

The two recommended solutions for the app builder to give the users appropriate access are creating a criteria based sharing rule to all opportunities with the sales operations public group and adding a permission set with 'View All' and 'Modify All'' opportunity permissions enabled. A criteria based sharing rule can grant read and write access to all opportunities that meet certain criteria to a specified group of users. A permission set can grant additional object-level permissions to users without changing their profiles. Option B is incorrect because adding a manual share for all opportunities with each user on the sales operations team is not scalable or maintainable. Option D is incorrect because creating a criteria-based sharing rule to share all opportunities with the sales operations private group is redundant, as private groups are used to manually share records with individual users or other groups.

Question 10

Question Type: **MultipleChoice**

An App Builder is loading the data into salesforce. To link the new records back to the legacy system, a field will be used to track the legacy ID on the account object. For future data loads this ID will be used when upserting records. Which field attribute should be selected? Choose 2 answers

Options:

A- Unique

B- Required

C- External ID

D- Text (encrypted)

Answer:

A, C

Explanation:

The field attribute that should be selected are Unique and External ID. Unique means that the field will not allow duplicate values. External ID means that the field can be used as a foreign key for data imports and upserts. Option B is incorrect because Required means that the field must have a value and cannot be left blank, which is not necessary for this requirement. Option D is incorrect because Text (encrypted) means that the field will store sensitive data in an encrypted format, which is not necessary for this requirement.

Question 11

Sales reps at Universal Containers use Salesforce on their mobile devices. They want a way to odd new contacts quickly and then follow up later to complete the additional Information necessary.

What mobile solution should an App Builder recommend?

Options:

A- Customize the mobile menu to move Contacts to the top.

B- Build a global action to create Contacts.

C- Add a compact layout to Contacts.

D- Use Path and set pre-defined values

Answer:

B

Explanation:

The app builder should recommend building a global action to create Contacts. A global action allows users to create records quickly from any page in Salesforce on their mobile devices. The app builder can also specify predefined values for some fields in the global action, such as Account Name or Phone Number, to make data entry easier for users. Option A is incorrect because customizing the mobile menu to move Contacts to the top does not help users create new contacts quickly or follow up later. Option C is incorrect because adding a compact layout to Contacts does not help users create new contacts quickly or follow up later, but rather shows them more fields on record detail pages or list views. Option D is incorrect because using Path and setting pre-defined values does not help users create new contacts quickly or follow up later, but rather guides them through different stages of a record.

Question 12

Question Type: MultipleChoice

On the Account Lightning record page, users need to see ten fields and the ability to sort and wrap text on their Related Lists.

What Related List type would the app builder select for the Related List Lightning component?

Options:

A- Enhanced List

B- Basic List

C- ListVIew

D- List Class

Answer:

A

Explanation:

The app builder should select Enhanced List for the Related List type for the Related List Lightning component. Enhanced List allows users to see ten fields and sort and wrap text on their Related Lists. Option B is incorrect because Basic List only allows users to see four fields and does not support sorting or wrapping text on their Related Lists. Option C is incorrect because ListView does not show Related Lists on record pages, but rather shows list views on object home pages or tabs. Option D is incorrect because List Class is not a valid Related List type.