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Question Type: MultipleChoice

A new field is being created on a custom object. However, the app builder does not want the field to show up on pre-existing custom report

types.

What should the app builder do on the custom field setup to fulfill this requirement?

# Options:

- A- Remove the new field from all page layouts.
- B- Remove visibility to all report profiles.
- C- Grant read-only access to all report profiles.
- D- Deselect auto add to custom report type.

#### Answer:

D

### **Explanation:**

When creating a new field, if an app builder does not want the field to be automatically added to pre-existing custom report types, the step to take is:

Deselect 'Add Field to Custom Report Types' (D). This option is available when creating or editing a custom field and ensures that the field is not automatically included in report types where 'Automatically add new custom fields to report type layouts' is enabled.

Removing the field from page layouts (A) affects the visibility on record pages but not reports. Adjusting visibility (B) or setting read-only access (C) for report profiles affects user permissions to see the field in reports, but does not remove the field from report types if it was previously added.

Reference for managing fields in custom report types:

**Custom Report Types and Fields:** 

https://help.salesforce.com/articleView?id=reports report type layouts.htm&type=5

#### Question Type: MultipleChoice

Universal Containers (UC) has several picklist fields on the Account object whose values are routinely modified to meet changing business requirements. Due to

these revolving changes, UC has a high number of inactive picklist values that are impacting system performance and user experience.

What can the app builder do to alleviate this issue?



### **Options:**

- A- Establish upper bound on existing picklists in Picklist Settings.
- B- Set up Global Values in Picklist Value Sets.
- C- Remove upper bound on inactive picklist values in Picklist Settings.
- E- Convert the picklist fields to a different field type that will still meet the business requirements.

#### Answer:

В

## **Explanation:**

To manage frequently changing picklist values effectively:

B . Set up Global Values in Picklist Value Sets. This approach allows for centralized management of picklist values that can be reused across multiple fields and objects. By using global value sets, inactive values can be efficiently managed and deactivated without impacting fields that use these sets.

For further information on managing picklists, check Salesforce's Picklist Management guide.

## Question 3

Question Type: MultipleChoice

The Recruiting ream at AW Computing captures the job acceptance and date of hire of a candidate on the Job Application custom object. Once the candidate accepts the recruiter s job offer, the date of hire should be entered and not be changed on subsequent cecord edit.

Which validation formula should the app builder use?

### Options:

- A- NOT(ISCLANK(Job Accepted c)) && ISCHANGED(Hire Date c)
- B- (ISBLANK(Job Accepted c) II NOT(ISCMANGED(Mire Daie c))
- C- NOT{IS&IANK(Job\_Accepted\_c)) II ISCHANGED(Hire\_Date\_c)
- D- (ISBLANK(Job\_Accepted\_c) && NOT(ISCHANGED(Hire\_Date\_c))

#### Answer:

Δ



## **Explanation:**

NOT(ISBLANK(Job\_Accepted\_c)) && ISCHANGED(Hire\_Date\_c) is the validation formula that the app builder should use to meet the requirement of preventing changes to Hire Date after Job Accepted is entered. This formula will return TRUE if Job Accepted is not blank and Hire Date is changed, which will display an error message and prevent saving the record. The other formulas are not correct or valid.

## Question 4

Question Type: MultipleChoice

AW Computing uses a private sharing model for opportunities. Whenever

an opportunity with a type of Service Agreement is created, all users in the Service

Manager role should be able to view the opportunity.

Which tool should AW Computing use to accomplish this?

## Options:

- A- Owner-based sharing rules
- B- Criteria-based sharing rules
- C- Apex sharing rules
- D- Manual sharing

#### **Answer:**

В

### **Explanation:**

Criteria-based sharing rules are the best tool to use for automatically sharing records based on specific criteria, such as the opportunity type being 'Service Agreement.' This rule can share opportunities with all users in a particular role, such as the Service Manager role, when the criteria are met, thereby adhering to the private sharing model while still providing necessary access.

A: Owner-based sharing rules fo<mark>cus on the</mark> record owner's role or group, not the record type.

C: Apex sharing is used for more complex scenarios not easily handled by declarative sharing settings.

D: Manual sharing is not scalable or automatic. Reference: Using Criteria-Based Sharing Rules on Salesforce Help

## Question 5

Question Type: MultipleChoice

Cloud Kicks has leads owned by users and queues. The sales manager wants the status to change to working when a user takes ownership.

What does an app builder need to have in the criteria to ensure the process runs without error?



## Options:

- A- BEGINS([Lead].Ownerld, ,,005')
- B- [Lead].Owner:User.Role Is Null = False
- C- [Lead].Owner:Queue.OwnerId Is Null = True
- D- NOT(ISBLANK([Lead].Ownerld))

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D

## **Explanation:**

The app builder needs to have NOT(ISBLANK([Lead].Ownerld)) in the criteria to ensure the process runs without error. This formula checks if the Ownerld field on the Lead object is not blank, which means that the lead is owned by a user or a queue. This will prevent the process from running on leads that are not owned by anyone, which could cause an error. Option A, B, and C are not formulas that can ensure the process runs without error.

## Question 6

Question Type: MultipleChoice

The sales Operations team at AWS Computing deletes accounts for a variety of a reasons. The sales ops director is worried that the Sales team may delete accounts that sales reps are actively selling into.

Now should the app builder keep accounts with open opportunities from being deleted?

### **Options:**

- A- Create an Apex Trigger on the Account object
- B- Create a validation rule on the Account object.
- C- Remove the delete button on the account layout
- D- Remove the Delete permission from the Sales Rep profile.

#### **Answer:**

В

## Explanation:



Create a validation rule on the Account object is how the app builder can keep accounts with open opportunities from being deleted. According to the Sales force documentation, "Validation rules verify that data entered by users in records meet the standards you specify before they can save it." A validation rule can check if an account has any open opportunities and display an error message if someone tries to delete it. Create an Apex trigger on the Account object, remove the delete button on the account layout, and remove the Delete permission from the Sales Rep profile are not valid or sufficient solutions for this requirement.

#### Question Type: MultipleChoice

After utilizing the Lightning Object Creator to create a new object, its fields, and to insert all of the data, an app builder now needs to set up the

Lightning Record Page.

Which component should the app builder have on their Lightning Record Page to see all of the fields from the page layout?



### **Options:**

- A- Highlights Panel
- **B-** Recommendations
- C- Record Detail
- D- Path

#### Answer:

C

## **Explanation:**

For an app builder who needs to ensure all fields from the page layout are visible on a Lightning Record Page after using the Lightning Object Creator, the correct component to use is:

Record Detail (C). The Record Detail component automatically displays all fields that are included on the assigned page layout for the object. It is designed to reflect the layout configuration and is the simplest way to ensure all fields are presented as configured in the layout editor.

Highlights Panel (A) is used primarily to display key fields at the top of the record page, providing a summary view rather than full field visibility. Recommendations (B) is used for displaying prompts or suggestions and does not display record fields. Path (D) is useful for displaying stages in a process (like sales stages or service processes) and does not show field data directly.

Reference for setting up Lightning Record Pages and using components effectively:

#### **Lightning Record Pages:**

https://help.salesforce.com/articleView?id=sf.lightning\_page\_components.htm&type=5

Question Type: MultipleChoice

Ursa Major Solar (UMS) is looking to hire some new employees. UMS wants to allow the same applicant to apply for multiple open positions using a single application.

What should an app builder recommend to meet these requirements?

### **Options:**

- A- Create a master-detail relationship on Open Position c to Application c
- B- Create a master-detail relationship held on Applicant c to Application c
- C- Create a master-detailrelationship field on Application c to Open.Position c
- D- Create a master-detail relationship field on Applicant\_c to Apphcabon\_c

#### Answer:

D

## **Explanation:**

Create a master-detail relationship field on Applicant\_c to Application\_c is what the app builder should recommend to meet the requirements of allowing the same applicant to apply for multiple open positions using a single application. This will create a many-to-many relationship between Applicant\_c and Open\_Position\_c using Application\_c as a junction object. Create a master-detail relationship on Open\_Position\_c to Application\_c, create a master-detail relationship field on Application\_c to Open\_Position\_c, and create a lookup relationship field on Applicant\_c to Application\_c are not valid or correct ways to create a many-to-many relationship.

## Question 9

Question Type: MultipleChoice

Universal Containers has a single Contact Lightning record page. A component takes up a lot of room on the page and is NOT needed by users with a Marketing profile.

What should the app builder use to solve this Issue?

### **Options:**

- A- Detail page layouts
- B- Component visibility filter
- C- Field-level security
- D- AppExchange

#### Answer:

В

## **Explanation:**

The feature that the app builder should use to solve this issue is component visibility filter. A component visibility filter is a setting that can be applied to a Lightning component on a record page to control when the component is hidden or displayed based on certain conditions. The app builder can use a component visibility filter to hide the component from users with a Marketing profile. Option A is incorrect because detail page layouts are not related to Lightning components, but rather the fields and related lists that appear on record detail pages. Option C is incorrect because field-level security is not related to Lightning components, but rather the access level of fields for different profiles or permission sets. Option D is incorrect because AppExchange is not related to Lightning components, but rather an online marketplace where users can find and install apps and components.

## Question 10

Question Type: MultipleChoice

A business user wants a quick way to edit a record's status and enter a custom due date field from the record's feed in Salesforce Mobile App.

What should be used to accomplish this?

### **Options:**

- A- Custom action
- **B-** Custom button
- C- Custom quick access link
- D- Custom URL formula Field

#### **Answer:**

Α

### **Explanation:**

To allow quick editing of a record's status and entering a due date from the record's feed in the Salesforce Mobile App:

A . Custom action. This option enables users to perform specific tasks directly from the record page in the Salesforce Mobile App, such as editing fields.

Steps to create a custom action:

Navigate to Setup Object Manager select the relevant object.

Click Buttons, Links, and Actions New Action.

Set Action Type to 'Update a Record'.

Configure the action layout to include the Status and Custom Due Date fields.

Add the action to the Salesforce Mobile layout.

This setup provides an efficient way for users to update key fields without navigating away from the record feed.

For detailed setup instructions, see Salesforce's documentation on Creating Quick Actions.

## Question 11

Question Type: MultipleChoice

The app builder needs to change the data types of new custom fields. The app builder is not able to delete and recreate any of the fields, nor modify any apex code. Which data type change will require the app builder to perform the additional steps in order to retain existing functionalities?

## **Options:**

- A- Changing the data type of a field used in an apex class from number to text.
- B- Changing the data type of a field used in a report from a text to an encrypted field
- C- Changing the data type of a field used as an external id from number to text.
- D- Changing the data type of a field used in lead conversion from number to text

#### **Answer:**

Α

### **Explanation:**

Changing the data type of a field used in an apex class from number to text will require the app builder to perform additional steps in order to retain existing functionalities. This is because changing the data type of a field may affect the apex code that references or manipulates the field value, and may cause compilation errors or unexpected results. The app builder will need to update the apex code to handle the new data type and ensure that the logic and calculations are still correct. Option B is incorrect because changing the data type of a field used in a report from a text to an encrypted field will not require additional steps, as encrypted fields can still be used in reports with some limitations. Option C is incorrect because changing the data type of a field used as an external id from number to text will not require additional steps, as external id fields can be either number or text. Option D is incorrect because changing the data type of a field used in lead conversion from number to text will not require additional steps, as lead conversion fields can be mapped regardless of their data types.

## Question 12

Question Type: MultipleChoice

Northern Trail Outfitters wants to change a master-detail relationship on

Account to a lookup relationship with a custom object Park. The app builder tries to

reconfigure this but is unable to do so.

What could be causing this?



## Options:

- A- The Account is included in a flow process on the Park object.
- B- The Park object needs at least one Master-Detail field for reporting.
- C- The Account record includes Parks roll-up summary fields.
- D- The park records have existing formulas on the Account.

#### Answer:

### **Explanation:**

When attempting to change a master-detail relationship to a lookup relationship, Salesforce imposes specific restrictions to maintain data integrity:

C . The Account record includes Parks roll-up summary fields. Master-detail relationships allow roll-up summary fields to aggregate data from child records onto the parent record. If any roll-up summary fields are present on the master object (Account in this case) that depend on the detail records (Parks), the relationship cannot be changed to lookup until these roll-up summary fields are removed.

To resolve this, follow these steps:

Identify and delete all roll-up summary fields on the Account object that reference the Park object.

Convert the master-detail relationship to a lookup relationship.

Recreate any necessary roll-ups using declarative tools like Process Builder or Flow if needed, as lookups do not support native roll-up summaries.

For more guidance, review Salesforce's documentation on Changing Field Types.



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