



Free Questions for DEX-403 by vceexamstest

Shared by Holland on 07-06-2022

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Question 1

Question Type: MultipleChoice

In order to delete Opportunities, Universal Containers would like sales reps to submit a request for approval to their sales manager. What can be used to meet these requirements?

Options:

- A) Two-step Approval Process
- B) Process Builder with Submit for Approval Button
- C) Approval Process with Time-dependent Workflow Action
- D) Approval Process with Apex Trigger

Answer:

D

Question 2

Question Type: MultipleChoice

When a user creates an Account report, the user does not see Industry as an available field in the report builder. However, this same user is able to see it in the Account page layout What scenario would cause this?

Options:

- A) The user uses a custom report type which does not include the Industry field.
- B) The Industry field has no record values in the Account.
- C) The Industry field is not enabled for the particular record type
- D) The user does not have Industry field visibility in the field -- level security

Answer:

A

Question 3

Question Type: MultipleChoice

What is a true statement regarding roll-up summary fields? Choose 2 answers

Options:

- A) Roll-up summary fields can only be created on the master of a master-detail relationship.
- B) The roll-up summary field inherits the field -- level security of the child object
- C) Changes to the value of a roll-up summary field column of roll-up summary filters.
- D) Multi-select picklist fields can be used in the field column of roll-up summary filters.

Answer:

A, B

Question 4

Question Type: MultipleChoice

Which values must be defined when creating a new Opportunity Stage? Choose 3 answers

Options:

- A) Close Date

- B) Amount
- C) Probability
- D) Forecast Category
- E) Type

Answer:

C, D, E

Question 5

Question Type: MultipleChoice

A custom object named Assignment has a private sharing setting that grants access using hierarchies. The organization has a role hierarchy where the 'Specialist' role reports to a 'Manager' role which reports to a 'Director' role. The director role is at the top of the role hierarchy. A user who is the manager role creates a new Assignment record. Who can send this record?

Options:

- A) The record owner and the directors in their hierarchy.

- B) The record owner and those above the specialist role in their hierarchy
- C) The record owner and the managers in their hierarchy
- D) The record owner and the specialists in their hierarchy

Answer:

A

Question 6

Question Type: MultipleChoice

A Customer Support Manager at Universal Containers would like to implement call scripting for their caller agents. What automation tool can be used to accomplish this?

Options:

- A) Workflow
- B) Lightning Process Builder
- C) Visual Workflow

D) Lightning Connect

Answer:

C

Question 7

Question Type: MultipleChoice

Universal Containers provides access to Salesforce for their sales, service and marketing teams. Management wants to ensure that when users log in, their home tab provides access to links and documentation that are specifically relevant to their job function. How can this requirement be met?

Options:

- A)** Create separate home page custom components and layouts; assign to users by role.
- B)** Create separate home page custom components and layouts; assign to users by profile
- C)** Expose specific elements within a home page custom component determined by role.
- D)** Expose specific elements within a home page custom components determined by profile.

Answer:

B

Question 8

Question Type: MultipleChoice

Universal Containers has purchased a Lightning Component on the AppExchange. Where can that component be utilized. Choose 2 answers

Options:

- A) Visual Workflow
- B) Salesforce1 Mobile App
- C) Lightning Process Builder
- D) Standalone Lightning App

Answer:

B, D

Question 9

Question Type: MultipleChoice

What is the capability of sandbox templates? Choose 2 answers

Options:

- A) Create a Partial Copy sandbox from a Partial Copy sandboxes environment.
- B) Specify the object whose data should be replicated in a Partial Copy sandbox environment.
- C) Specify the data range for data being replicated in a Partial Copy sandbox environment
- D) Save a template for re-use when creating a Partial Copy sandbox environment.

Answer:

B, D

Question 10

Question Type: MultipleChoice

The organization-wide default for a custom object is set to private. The superior profile grants view access to the same object. A user with the superior profile is also listed as the manager on the user detail record for a subordinate. However, the superior still cannot view records owned by the subordinate.

What is preventing the superior from viewing records owned by the subordinate? Choose 2 answers

Options:

- A) Organization-wide settings for the custom object grant access to other user with the same role.
- B) The superior requires permission set in order to view the subordinate's records.
- C) The superiors' role is not above the subordinate's role in the hierarchy.
- D) Organization-wide settings for the custom object do not grant access using hierarchy.

Answer:

C, D

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