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# Question 1

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**Question Type:** MultipleChoice

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The app builder needs to change the data types of new custom fields. The app builder is not able to delete and recreate any of the fields, nor modify any apex code. Which data type change will require the app builder to perform the additional steps in order to retain existing functionalities?

## Options:

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- A-** Changing the data type of a field used in an apex class from number to text.
- B-** Changing the data type of a field used in a report from a text to an encrypted field
- C-** Changing the data type of a field used as an external id from number to text.
- D-** Changing the data type of a field used in lead conversion from number to text

## Answer:

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A

## Explanation:

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Changing the data type of a field used in an apex class from number to text will require the app builder to perform additional steps in order to retain existing functionalities. This is because changing the data type of a field may affect the apex code that references or manipulates the field value, and may cause compilation errors or unexpected results. The app builder will need to update the apex code to handle the new data type and ensure that the logic and calculations are still correct. Option B is incorrect because changing the data type of a field used in a report from a text to an encrypted field will not require additional steps, as encrypted fields can still be used in reports with some limitations. Option C is incorrect because changing the data type of a field used as an external id from number to text will not require additional steps, as external id fields can be either number or text. Option D is incorrect because changing the data type of a field used in lead conversion from number to text will not require additional steps, as lead conversion fields can be mapped regardless of their data types.

## Question 2

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**Question Type:** MultipleChoice

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Universal Containers generates leads from three different sources: web, trade shows, and partners. Some of the information collected is applicable to all sources, there is also information that is unique to each type of lead. What should an app builder configure to meet these requirements?

**Options:**

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- A-** Create three lead record types each with its own page layout containing the relevant fields
- B-** Create a partner community and a record type for web and trade show leads
- C-** Create three sections on the lead layout and instruct users to collapse the non-relevant fields
- D-** Create custom page payouts for each type of lead only containing the relevant fields

### **Answer:**

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A

### **Explanation:**

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The solution that the app builder should configure to meet these requirements is creating three lead record types each with its own page layout containing the relevant fields. This way, the app builder can customize the fields and sections that appear on each record type based on the source of the lead. Option B is incorrect because creating a partner community and a record type for web and trade show leads does not address the requirement of collecting information that is unique to each type of lead, as partner community users may have different fields and layouts than internal users. Option C is incorrect because creating three sections on the lead layout and instructing users to collapse the non-relevant fields does not address the requirement of collecting information that is unique to each type of lead, as users may still see or enter data in the wrong fields. Option D is incorrect because creating custom page layouts for each type of lead only containing the relevant fields does not address the requirement of collecting information that is applicable to all sources, as users may miss some common fields.

## Question 3

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**Question Type:** MultipleChoice

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Cloud Kicks has three types of customer support processes: Platinum, Diamond, and Bronze. The app builder created separate record types for each process on the Case object. The customer support team should be unable to create new cases with the Bronze record type.

How should this requirement be met?

### Options:

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- A- Update the organization-wide defaults to private for Case.
- B- Update the support team profile to remove the Bronze record type.
- C- Create permission set group for Case that includes Platinum and Diamond record types.
- D- Make the record type hidden to support users; update sharing roles to private.

### Answer:

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B

### Explanation:

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The solution that should meet this requirement is updating the support team profile to remove the Bronze record type. This way, the support team users will not be able to create new cases with the Bronze record type, as it will not appear in their record type selection list. Option A is incorrect because updating the organization-wide defaults to private for Case does not affect the record type availability, but rather the record access level. Option C is incorrect because creating permission set group for Case that includes Platinum and Diamond record types does not prevent the support team users from creating new cases with the Bronze record type, as they may still have access to it through their profile. Option D is incorrect because making the record type hidden to support users and updating sharing roles to private does not prevent the support team users from creating new cases with the Bronze record type, as they may still have access to it through their profile.

## Question 4

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**Question Type:** MultipleChoice

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A production org includes custom objects containing confidential Information. A sandbox h needed that Includes data records, excludes all of the confidential objects, and can be refreshed weekly the confidential objects, and can be refreshed weekly.

What steps should an App Builder take to meet these requirements?

**Options:**

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- A- Create a Full Sandbox and use a sandbox template
- B- Create a Developer Pro Sandbox and schedule Data loader to download selected object data weekly.
- C- Create a Partial Copy Sandbox and use a sandbox template.
- D- Create a Developer Sandbox and schedule Data loader to download selected object data weekly.

**Answer:**

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C

**Explanation:**

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The steps that the app builder should take to meet these requirements are creating a Partial Copy Sandbox and using a sandbox template. A Partial Copy Sandbox can include data records, exclude confidential objects, and be refreshed weekly. A sandbox template can specify which objects and data are copied from the production org to the sandbox org. Option A is incorrect because creating a Full Sandbox and using a sandbox template is not necessary for this requirement, as Full Sandboxes copy all data and metadata from the production org and can only be refreshed every 29 days. Option B is incorrect because creating a Developer Pro Sandbox and scheduling Data Loader to download selected object data weekly is not feasible for this requirement, as Developer Pro Sandboxes do not include data records by default and Data Loader cannot be scheduled to run weekly. Option D is incorrect because creating a Developer Sandbox and scheduling Data Loader to download selected object data weekly is not feasible for this requirement, as Developer Sandboxes do not include data records by default and Data Loader cannot be scheduled to run weekly.

## Question 5

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**Question Type:** MultipleChoice

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The VP of Sales at Universal Containers has asked the app builder to let sales reps create opportunity records directly from the account, with a number of fields pre-populated.

Which feature should the app builder use to allow users to create the opportunity?

### Options:

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- A- A quick action
- B- A default action
- C- A custom button
- D- A custom link

### Answer:

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A

### Explanation:

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The feature that the app builder should use to allow users to create the opportunity is a quick action. A quick action is a type of custom button or link that can create or update records, log calls, send emails, or launch flows from a record page or a global menu. The app builder can create a quick action on the account object that creates an opportunity record with pre-populated fields. Option B is incorrect because a default action is not a valid term, but rather a standard action that appears on every record page by default, such as Edit or Delete. Option C is incorrect because a custom button is not suitable for this requirement, as custom buttons can only display a URL or execute JavaScript when clicked. Option D is incorrect because a custom link is not suitable for this requirement, as custom links can only display a URL or execute JavaScript when clicked.

## Question 6

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**Question Type:** MultipleChoice

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Universal Containers has a single Contact Lightning record page. A component takes up a lot of room on the page and is NOT needed by users with a Marketing profile.

What should the app builder use to solve this Issue?

**Options:**

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**A-** Detail page layouts

- B-** Component visibility filter
- C-** Field-level security
- D-** AppExchange

**Answer:**

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B

**Explanation:**

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The feature that the app builder should use to solve this issue is component visibility filter. A component visibility filter is a setting that can be applied to a Lightning component on a record page to control when the component is hidden or displayed based on certain conditions. The app builder can use a component visibility filter to hide the component from users with a Marketing profile. Option A is incorrect because detail page layouts are not related to Lightning components, but rather the fields and related lists that appear on record detail pages. Option C is incorrect because field-level security is not related to Lightning components, but rather the access level of fields for different profiles or permission sets. Option D is incorrect because AppExchange is not related to Lightning components, but rather an online marketplace where users can find and install apps and components.

## Question 7

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**Question Type:** MultipleChoice

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The case handling process at Universal Containers includes multiple steps including approvals, notifications, and fields updates. To manage and evaluate all of these changes in a single save operation, an app builder wants to use Process Builder and the Advanced option to let the process evaluate a record multiple times has been selected.

Which two options should the app builder avoid to prevent recursion?

Choose 2 answers

### Options:

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- A- IF statements
- B- Setting a criteria node to No criteria-just execute the procedure
- C- Invocable processes
- D- The ISCHANGED function

### Answer:

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C, D

### Explanation:

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The two options that the app builder should avoid to prevent recursion are setting a criteria node to No criteria-just execute the procedure and invocable processes. Setting a criteria node to No criteria-just execute the procedure means that the process will always

execute the actions regardless of the record values, which can cause recursion if the process updates the same record that triggered it. Invocable processes are processes that can be invoked from another process or a flow, which can cause recursion if the invocable process updates the same record that triggered the parent process or flow. Option A is incorrect because IF statements are not an option in Process Builder, but rather a function that can be used in formulas or conditions. Option D is incorrect because the ISCHANGED function is not an option in Process Builder, but rather a function that can be used in formulas or conditions to check if a field value has changed.

## Question 8

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**Question Type:** MultipleChoice

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Universal Containers wants users to have access to the pricing guidelines document when viewing a Contract related to an Account.

What feature should an app builder use to create easy access to the document?

### Options:

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- A- Quick Action on the Contracts object
- B- Quick Action on the Account object

**C-** A custom detail page link on the Account object

**D-** A custom detail page link on the Contract object

**Answer:**

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D

**Explanation:**

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The feature that the app builder should use to create easy access to the document is a custom detail page link on the Contract object. A custom detail page link is a type of custom button or link that can display a URL or execute JavaScript when clicked. The app builder can create a custom detail page link on the Contract object that displays the pricing guidelines document in a new window or tab. Option A is incorrect because a quick action on the Contracts object is not suitable for this requirement, as quick actions are used to create or update records, log calls, send emails, or launch flows. Option B is incorrect because a quick action on the Account object is not suitable for this requirement, as quick actions are not related to the Contract object. Option C is incorrect because a custom detail page link on the Account object is not suitable for this requirement, as custom detail page links are not related to the Contract object.

## Question 9

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**Question Type:** MultipleChoice

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Universal Containers wants sales reps to get permission from their managers before deleting Opportunities,

What can be used to meet these requirements?

### Options:

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- A- Process Builder with Submit for Approval action.
- B- Approval Process with a triggered Flow process.
- C- Approval Process with Time-Dependent Workflow action.
- D- Two-step Approval Process.

### Answer:

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D

### Explanation:

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The feature that can be used to meet these requirements is two-step approval process. An approval process defines the steps and criteria for approving records. A two-step approval process requires two levels of approval before a record can be deleted. The app builder can configure an approval process for opportunities that requires sales reps to submit their delete requests for approval from their managers. Option A is incorrect because Process Builder with Submit for Approval action is not a valid feature, as Process Builder cannot submit records for approval. Option B is incorrect because Approval Process with a triggered Flow process is not a valid feature, as Approval Process cannot trigger Flow processes. Option C is incorrect because Approval Process with Time-Dependent Workflow

action is not a valid feature, as Approval Process cannot use Time-Dependent Workflow actions.

## Question 10

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**Question Type:** MultipleChoice

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An app builder needs to create new automation on an object.

What best practice should the app builder follow when building out automation?

### Options:

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- A- One Workflow rule per object.
- B- One Flow per object.
- C- One invocable process per object.
- D- One record change process per object.

### Answer:

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D

## Explanation:

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The best practice that the app builder should follow when building out automation is one record change process per object. A record change process is a type of process in Process Builder that starts when a record is created or updated. Having one record change process per object can avoid conflicts or errors when multiple processes try to update the same record at the same time. Option A is incorrect because one workflow rule per object is not a best practice, as workflow rules are considered legacy tools and have limitations compared to Process Builder. Option B is incorrect because one flow per object is not a best practice, as flows are more complex and require more resources than processes. Option C is incorrect because one invocable process per object is not a best practice, as invocable processes are used to invoke other processes from within a process or a flow.

## Question 11

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### Question Type: MultipleChoice

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DreamHouse Realty (DR) has many properties for sale and wants to identify the highest value of all Offer\_\_c records on each Property\_\_c record.

What solution should the app builder use to meet DreamHouse Realty's needs?



## Options:

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- A- Master-Detail Child Object
- B- Text Area (Long)
- C- Multi-select Picklist
- D- Lookup Object

## Answer:

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A

## Explanation:

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The solution that the app builder should use to meet DreamHouse Realty's needs is Master-Detail Child Object. A master-detail relationship can be used to create a parent-child relationship between two objects, where the child records inherit the sharing and security settings of their parent record. The app builder can create a roll-up summary field on the parent object to calculate the highest value of all child records. Option B is incorrect because Text Area (Long) is a field type that allows users to enter up to 131,072 characters on one line, which is not suitable for this requirement. Option C is incorrect because Multi-select Picklist is a field type that allows users to select multiple values from a predefined list, which is not suitable for this requirement. Option D is incorrect because Lookup Object is not a valid term, but rather Lookup Relationship, which is a type of relationship that links two objects together, but does not support roll-up summary fields.

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