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Question 1

Question Type: MultipleChoice

Universal Containers manages leads in a Lead qualification queue where sales reps can accept ownership of the Lead. Campaign members are required to have a sales owner.

What validation rule should an app builder configure?

Options:

- A- AND(ISBLANK(Lead.Owner.Id))
- B- NOT(ISNEW()) && ISBLANK(Lead.Owner:Queue.Id))
- C- AND(ISNEW(), ISBLANK(Lead.Owner:User.Id))
- D- NOT(ISBLANK(Lead.Owner:Queue.Id))

Answer:

D

Question 2

Question Type: MultipleChoice

Universal Containers (UC) tracks Account locations in Zip Code, a custom text field with a validation rule to enforce proper formatting of the US ZIP+4 code for UC's orders.

What formula should the app builder create on Order to display only the first five digits of Zip Code from the parent Account?

Options:

- A- `BEGINS(Account.Zip_Code_r, 5)`
- B- `TEXT(Account.Zip_Code_c, 5)`
- C- `LEFT(Account.Zip_Code_c, 5)`
- D- `LPAD(Account.Zip_Code__r, 5)`

Answer:

C

Question 3

Question Type: MultipleChoice

An App Builder has been asked to integrate Salesforce with an external web service. The web service must be notified every time an Opportunity is Won. Which two can satisfy this requirement?

Options:

- A- Use a workflow rule and an outbound message
- B- Use a flow and an outbound message
- C- Use a process and Apex Code
- D- Use a process and an outbound message

Answer:

A, C

Question 4

Question Type: MultipleChoice

DreamHouse Realty (DR) employees started using company-owned airplanes for work travel after Ursa Major Solar was acquired. DR executives want to automate the submission travel request forms to enforce the Internal policy.

How should an app builder automate travel requests based on these criteria?

Options:

- A- Process Builder
- B- Workflow rule
- C- Approval process
- D- Apex

Answer:

C

Question 5

Question Type: MultipleChoice

The Director of customer service wants to receive a notification when a case stays in the " new" status for more than four business hours.

Which two automation processes should be used to accomplish this?

Choose 2 answers

Options:

- A- Escalation rules
- B- Flow Builder
- C- Process Builder
- D- Scheduled Apex

Answer:

A, C

Question 6

Question Type: MultipleChoice

An app builder wants to limit the amount of fields users are required to fill out when creating a new Opportunity. Once they fill out the required fields and save, the full record page with additional fields relevant to the Opportunity type becomes available.

How could this be accomplished?

Options:

- A-** Make the Opportunity type a required field on the initial Opportunity page layout and use automation to fill in the type field to a record type.
- B-** Use different page layouts for Opportunity types based on the user profile.
- C-** Once the required fields are populated, use a sharing rule to share the new fields with the user.
- D-** Hide additional sections on the page layout and show the users how to manually expand them when they want to fill in the fields in the hidden sections.

Answer:

A

Question 7

Question Type: MultipleChoice

Cloud Kicks (CK) switched to Lightning Experience and started using Chatter across its global workforce to support its fast-paced sales cycle. CK loves Chatter but struggle with gathering feedback from core team members, including understanding who is available to respond.

Which two ways could CK use Chatter to solve this problem?

Choose 2 answers

Options:

A- Streams

B- Polls

C- Out of Office

D- Topics

Answer:

B, C

Question 8

Question Type: MultipleChoice

Universal Containers wants to create a report to show job applications with or without resumes.

What considerations should the app builder be aware of when creating the custom report type?

Options:

- A- An app builder is unable to create custom report types for objects they do not have permissions for.
- B- Once the report type has been deployed it is unable to be deleted.
- C- A primary object selection is locked once the custom report type has been saved.
- D- When a custom or external object is deleted the report type and reports remain but cause an error when the report is run.

Answer:

C

Question 9

Question Type: MultipleChoice

Ursa Major Solar (UMS) has a custom object where they track Galactic Vendors. The object has four custom fields for the Galactic Vendors's location:

Street (Street__c)
City (City__c)
Planet (Planet__c)
Galaxy (Galaxy__c)

The UMS's leadership wants these fields to be concatenated into a single formula field on two lines.

Which formula fulfills this requirement?

A)

Street & BR() &
City & ", " & Planet & " " & Galaxy

B)

Street
City, Planet Galaxy

C)

Street__c & BR() &
City__c & ", " & Planet__c & " " & Galaxy__c

D)

Street__c
City__c, Planet__c Galaxy__c

Options:

A- Option A

B- Option B

C- Option C

D- Option D

Answer:

C

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