



Free Questions for DEX-403E

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Question 1

Question Type: MultipleChoice

Sales manager at universal containers would like to standardize what information sales rep are gathering. Sales rep want recommendations, sales strategies and to know what key fields need to be completed at each step of the sales process on the opportunity record. What feature should an app builder use to provide this functionality?

Options:

- A- Workflow
- B- Path
- C- Chatter feed
- D- Global Action

Answer:

B

Question 2

Question Type: MultipleChoice

What option is available to an App Builder when defining an object-specific Create Record custom action? Choose 2 answers

Options:

- A- Pre-Defining field values on the target object.
- B- Redirecting the end user to the detail page of the target object
- C- Specifying the fields and layout of the action.
- D- Allowing the end user to choose the record type

Answer:

A, D

Question 3

Question Type: MultipleChoice

Cloud Kicks has leads owned by users and queues. The sales manager wants the status to change to working when a user takes ownership.

What does an app builder need to have in the criteria to ensure the process runs without error?

Options:

- A- BEGINS([Lead].OwnerId, ',005')
- B- [Lead].Owner:User.Role Is Null = False
- C- [Lead].Owner:Queue.OwnerId Is Null = True
- D- NOT(ISBLANK([Lead].OwnerId))

Answer:

D

Question 4

Question Type: MultipleChoice

Cloud Kicks (CK) wants to simultaneously delete a Suppliere record and all SupplierItem__c records if a

partnership ends with a supplier.

What solution could an app builder use to meet the requirement?

Options:

- A- Many-to-many
- B- Indirect lookup
- C- Hierarchical
- D- Master-detail

Answer:

A

Question 5

Question Type: MultipleChoice

An app builder has deployed a change set from a sandbox to production. There is a long delay in the deployment.

What can be causing the delay?

Options:

- A- Profiles are included in the change set.
- B- A field type change is included in the change set.
- C- Dependent fields are included in the change set.
- D- Roles are included in the change set.

Answer:

B

Question 6

Question Type: MultipleChoice

At Universal containers, all US Sales reps should be able to view the US Team dashboard, however, only the US sales directors should be able to see the data in the component and view its source report. How can an app builder ensure the proper access is granted?

Options:

- A- Make the US Sales Director the running user and share the dashboard folder with the role US Sales Rep
- B- Make the dashboard dynamic and give US Sales Reps the view my teams dashboard permission
- C- Share the dashboard folder with roles and subordinates of the US Sales Director and share the report folder with the role of US Sales Director
- D- Share the dashboard with the public group US Sales Reps and share the dashboard source reports folder with the US Sales Director profile

Answer:

D

Question 7

Question Type: MultipleChoice

An app builder at Universal Containers has been asked to add the Chatter feed to a custom object record page.

Which approach should the app builder use?

Options:

- A- Add the standard Chatter feed component.
- B- Add the standard related list component
- C- Add a custom Chatter feed component
- D- Add the Chatter feed component from the AppExchange.

Answer:

A

Question 8

Question Type: MultipleChoice

Cloud Kicks (CK) switched to Lightning Experience and started using Chatter across its global workforce to support its fast-paced sales cycle. CK loves Chatter but struggle with gathering feedback from core team members, including understanding who is available to respond.

Which two ways could CK use Chatter to solve this problem?

Choose 2 answers

Options:

- A- Streams
- B- Polls
- C- Out of Office
- D- Topics

Answer:

B, C

Question 9

Question Type: MultipleChoice

The CFO of Cloud Kicks needs to sign off on any major show retail deal that has a discount of more than 30% before the deal can be closed.

What feature would be used to handle this requirement?

Options:

- A- Approval Process
- B- Email Alert
- C- Field Update
- D- Workflow Rule

Answer:

A

Question 10

Question Type: MultipleChoice

At Universal Containers, each admin and developer use a separate developer pro sandbox. Configuration and code are then migrated to a partial data sandbox for combination and initial testing. Once approved the configuration and code are then migrated to a full sandbox for final toad and regression testing before going to production.

When should the full sandbox be refreshed?

Options:

- A- After user acceptance testing is complete.
- B- After each push from the partial data sandbox.
- C- After each major release to production.
- D- After a new user is added to production.

Answer:

B



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