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## Question 1

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**Question Type:** MultipleChoice

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Universal Containers has a single Contact Lightning record page. A component takes up a lot of room on the page and is NOT needed by users with a Marketing profile.

What should the app builder use to solve this Issue?

### Options:

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- A- Detail page layouts
- B- Component visibility filter
- C- Field-level security
- D- AppExchange

### Answer:

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B

## Question 2

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**Question Type: MultipleChoice**

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An app builder needs to create new automation on an object.

What best practice should the app builder follow when building out automation?

**Options:**

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- A- One Workflow rule per object.
- B- One Flow per object.
- C- One invocable process per object.
- D- One record change process per object.

**Answer:**

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C

## Question 3

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**Question Type: MultipleChoice**

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Which opportunity standard field is available to be configured directly? Choose3

**Options:**

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- A- Forecast category
- B- Stage
- C- Lead source
- D- Type

**Answer:**

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B, C, D

## Question 4

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**Question Type: MultipleChoice**

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Universal Containers uses a private sharing model for opportunities. This model CANNOT be changed due to a regional structure. A new sales operations team has been created. This team needs to perform analysis on Opportunity data, all should have read and write access to all Opportunities.

What are two recommended solutions for the app builder to give the users appropriate access? Choose 2 answers

**Options:**

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- A-** Create a criteria based sharing rule to all opportunities with the sales operations public group.
- B-** Add a manual share for all opportunities with each user on the sales operations team.
- C-** Add a permission set with 'View All' and 'Modify All' opportunity permissions enabled.
- D-** Create a criteria-based sharing rule to share all opportunities with the sales operations private group

**Answer:**

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B

## Question 5

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**Question Type: MultipleChoice**

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An App Builder is loading the data into salesforce. To link the new records back to the legacy system, a field will be used to track the legacy ID on the account object. For future data loads this ID will be used when upserting records. Which field attribute should be selected? Choose 2 answers

**Options:**

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- A- Unique
- B- Required
- C- External ID
- D- Text (encrypted)

**Answer:**

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A, C

## Question 6

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**Question Type: MultipleChoice**

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Sales reps at Universal Containers use Salesforce on their mobile devices. They want a way to add new contacts quickly and then follow up later to complete the additional information necessary.

What mobile solution should an App Builder recommend?

**Options:**

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- A- Customize the mobile menu to move Contacts to the top.
- B- Build a global action to create Contacts.
- C- Add a compact layout to Contacts.
- D- Use Path and set pre-defined values

**Answer:**

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B

## Question 7

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**Question Type:** MultipleChoice

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On the Account Lightning record page, users need to see ten fields and the ability to sort and wrap text on their Related Lists.

What Related List type would the app builder select for the Related List Lightning component?

**Options:**

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- A- Enhanced List

**B-** Basic List

**C-** ListView

**D-** List Class

**Answer:**

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A

## Question 8

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**Question Type:** MultipleChoice

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Cloud Kicks is redefining its entire business process to convert the Manager Notes field from a long text area field. The goal is to encourage managers to be more concise in their comments and stay at 255 characters or less. There is preexisting information in the Manager Notes field that often is well beyond the character limit.

What would happen to any existing information if the app builder tries to convert a preexisting long text area field to text area?

**Options:**

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**A-** Preexisting information will truncate to the first 255 characters.



- B- Preexisting information will remain even if it was over 255 characters.
- C- Preexisting information will cause a - e-r0- -essace to poo up.
- D- Preexisting information in the field will be completely lost.

**Answer:**

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A

## Question 9

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**Question Type: MultipleChoice**

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The developer at Universal Containers wants to test code in a sandbox environment. In order to ensure the code works properly, the sandbox needs to have at least half a gigabyte of dat

a. The sandbox will need to be refreshed after each three-day sprint.

What type of sandbox should the App Builder provision to the developer?

**Options:**

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- A- Developer
- B- Full Copy
- C- Developer Pro
- D- Partial Data

**Answer:**

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C

## Question 10

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**Question Type:** MultipleChoice

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Universal Containers assigns system access via permission sets and permission set groups to ensure each user has proper access. One department with varying levels of support staff has five consistent permission sets they require in order to complete their duties. Some higher-level staff have additional permission sets that are only required for them.

How should an app builder recommend assigning permission sets to users?

**Options:**

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- A-** Utilize the manage assignments button to assign a permission set group and additional individual permission sets to each user.
- B-** Utilize the manage assignments button to assign each user with the same set of permission set groups and permission sets.
- C-** Utilize the Data Import Wizard to mass update the desired users with their full list of permission sets and permission set groups.
- D-** Utilize the Data Loader to mass update the desired users with their full list of permission sets and permission set groups.

**Answer:**

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A

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