Free Questions for IPQ-499 by certsdeals

Shared by Calhoun on 29-01-2024

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Question 1

Question Type: MultipleChoice

When you use multiple price lists...

Options:

A- You can assign more than one base price to the same product.

B- You don't need the Salesforce price book.

C- You can ignore affectivity time frames.

Answer:

A

Question 2

Question Type: MultipleChoice

Which of these do you create to indicate the type of price that will be assigned to the product?

Options:

A- Price list

B- Pricing element

C- Pricing variable

D- Price list entry

Answer:

C

Question 3

Question Type: **MultipleChoice**

If the data element is specific to a product or a class of product, you should create which of the below?

Options:

A- Attribute

B- Field

Answer:

A

Question 4

Question Type: MultipleChoice

A pickiist name is used only at design-time and not at run-time (so it's not visible to customers)

Options:

A- True

B- False

Answer:

A

Question 5

Question Type: MultipleChoice

Which of these entities can you manage using the Product Console?

Options:

A- Picklists

B- Product Attributes

C- Object Types

D- Products

E- All of the Above

Answer:

E

Question 6

Question Type: MultipleChoice

Choose the correct flow in the order-capture process.

Options:

A- Opportunity to order to quote to asset

B- Opportunity to quote to order to asset

C- Quote to opportunity to order

D- Opportunity to order to asset

Answer:

C

Question 7

Question Type: MultipleChoice

How does Industries CPO's order capture help to ensure a perfect order?

Options:

A- By ensuring only discounted items are added to the cart

B- By adding any promotions to the customer account automatically

C- By showing only available and eligible products for customer purchase

D- By sending a confirmation email to the user before ordering

Answer:

C

Question 8

Question Type: **MultipleChoice**

A promotional coffee mug is a good candidate for non-assetization.

Options:

A- True

B- False

Answer:

A

Question 9

Question Type: MultipleChoice

Choose the accurate statement below.

Options:

A- Products can be set as non*assetizable

B- Existing customer assets must be marked as assetizable

C- Setting a product as not assetizable ensures that the product is offered

D- as a promotion to customers

Answer:

A

Question 10

Question Type: MultipleChoice

When you create a quote from an existing asset, what will the status of the corresponding line Item be?

Options:

A- Add

B- Existing

C- Change

D- Disconnect

Answer:

C

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