



**DUMPSHQ**

**Free Questions for Revenue-Cloud-Consultant-Accredited-  
Professional by dumpshq**

**Shared by Baxter on 27-04-2023**

**For More Free Questions and Preparation Resources**

**Check the Links on Last Page**

## Question 1

---

**Question Type:** MultipleChoice

---

Our customer is headquartered in the US but has operations in Germany. The German operation has CPQ installed in their own EU instance of salesforce. Which service region should be defined for the Europeans instance of CPQ in order to optimize calculation performance?

### Options:

---

- A- North America
- B- japan
- C- Europe
- D- Australia
- E- Server region has no performance impact

### Answer:

---

C

## Question 2

---

**Question Type: MultipleChoice**

---

After a Contract has been created and activated, what is an appropriate use of automation to support renewals?

**Options:**

---

- A-** Renewal Quoted should be checked as early as possible, and Renewal Forecasted should be checked when the quote is due for renewal
- B-** Check both Renewal Forecasted and Renewal Quoted fields simultaneously, as soon as the contract is activated
- C-** Check both Renewal Forecasted and Renewal Quoted fields simultaneously, closest to the renewal date
- D-** Renewal Forecasted should be checked as early as possible, and Renewal Quoted should be checked near Contract End Date

**Answer:**

---

D

## Question 3

---

**Question Type: MultipleChoice**

---

Universal Containers is beginning the process of SKU rationalization as part of their Revenue Cloud project. They have been advised that rationalizing their product catalog will reduce complexity and increase flexibility. Which three areas can they look to consolidate products?

**Options:**

---

- A- Same products with different serial numbers
- B- Same product names with different attribute values
- C- Same product names with different bulk discount levels
- D- Same product names commonly found in the same bundle
- E- Same product names with different Term length

**Answer:**

---

B, D, E

## Question 4

---

**Question Type:** MultipleChoice

---

What are three key characteristics of an implementation partner leading a revenue cloud scoping session?

### Options:

---

- A- Excellent Communication Skills both verbal and written
- B- Being effective at planning, monitoring and reviewing
- C- Having deep knowledge of competitor Products
- D- Experience in a selling role with quota responsibilities
- E- Understanding design pitfalls and Mitigation actions to course correct

### Answer:

---

A, B, E

## Question 5

---

**Question Type:** MultipleChoice

---

A Revenue Cloud customer has posted an invoice and now wants to add on more items from another order associated to that account. Without using invoice batches, how can this be accomplished?

### Options:

---

- A- Credit the invoice, add the new order and run an invoice scheduler to pick all the orders up.
- B- use bill now on the new order and reparent the new invoice lines to the existing invoice
- C- Cancel and Rebill the invoice, add the new Order and run an invoice scheduler to pick all the order up.
- D- Use bill now on the new Order and consolidate the invoices.

### Answer:

---

C

## Question 6

---

### Question Type: MultipleChoice

---

Universal Containers is beginning the process of SKU rationalization as part of their Revenue Cloud project. They have been advised that rationalizing their product catalog will reduce complexity and increase flexibility. Which three areas can they look to consolidate products?

**Options:**

---

- A- Same products with different serial numbers
- B- Same product names with different attribute values
- C- Same product names with different bulk discount levels
- D- Same product names commonly found in the same bundle
- E- Same product names with different Term length

**Answer:**

---

B, D, E

## Question 7

---

**Question Type: MultipleChoice**

---

After a Contract has been created and activated, what is an appropriate use of automation to support renewals?

**Options:**

---

- A- Renewal Quoted should be checked as early as possible, and Renewal Forecasted should be checked when the quote is due for

renewal

- B-** Check both Renewal Forecasted and Renewal Quoted fields simultaneously, as soon as the contract is activated
- C-** Check both Renewal Forecasted and Renewal Quoted fields simultaneously, closest to the renewal date
- D-** Renewal Forecasted should be checked as early as possible, and Renewal Quoted should be checked near Contract End Date

**Answer:**

---

D

## Question 8

---

**Question Type:** MultipleChoice

---

A Revenue Cloud customer has posted an invoice and now wants to add on more items from another order associated to that account. Without using invoice batches, how can this be accomplished?

**Options:**

---

- A-** Credit the invoice, add the new order and run an invoice scheduler to pick all the orders up.



- B-** use bill now on the new order and reparent the new invoice lines to the existing invoice
- C-** Cancel and Rebill the invoice, add the new Order and run an invoice scheduler to pick all the order up.
- D-** Use bill now on the new Order and consolidate the invoices.

**Answer:**

---

C

## Question 9

---

**Question Type:** MultipleChoice

---

What are three key characteristics of an implementation partner leading a revenue cloud scoping session?

**Options:**

---

- A-** Excellent Communication Skills both verbal and written
- B-** Being effective at planning, monitoring and reviewing
- C-** Having deep knowledge of competitor Products

**D-** Experience in a selling role with quota responsibilities

**E-** Understanding design pitfalls and Mitigation actions to course correct

**Answer:**

---

A, B, E

**To Get Premium Files for Revenue-Cloud-Consultant-Accredited-Professional Visit**

<https://www.p2pexams.com/products/revenue-cloud-consultant-accredited-professional>

**For More Free Questions Visit**

<https://www.p2pexams.com/salesforce/pdf/revenue-cloud-consultant-accredited-professional>

