



Free Questions for TVB-101

Shared by Gutierrez on 11-10-2022

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## Question 1

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Question Type: MultipleChoice

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How can a report of all Accounts with Opportunities be created?

Options:

- A- Use the Accounts report type.
- B- Use the Accounts with Opportunities report type.
- C- Use the Opportunities report type.

Answer:

B

## Question 2

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Question Type: MultipleChoice

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A salesforce associate at get Cloudy Consulting has been asked to analyze Service Cloud data to determine how many individual have called in to the support center.

Which relationship on Case should the associate use?

Options:

- A- Owner
- B- Account
- C- Contact

Answer:

C

## Question 3

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Question Type: MultipleChoice

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An organization wants to implement Salesforce into its business model. The requirements

include:

- \* Operations management
- \* Program management
- \* Grantmaking
- \* Fundraising
- \* Marketing
- \* Engagement

Which cloud is preconfigured to handle all of these requirements?

Options:

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- A- Analytics
- B- Experience
- C- Nonprofit

Answer:

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C

## Question 4

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Question Type: MultipleChoice

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Salesforce associate received a promotion and needs Edit access to fields on opportunity records across the organization.

Which user setting needs updating to allow Edit access?

Options:

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- A- Queue
- B- Permission Set
- C- Public Group

Answer:

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B

## Question 5

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Question Type: MultipleChoice

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Get Cloudy Consulting (GCC) is currently tracking forecasting and revenue data in a spreadsheet and wants migrate this data to Salesforce.

Which solution should GCC consider?

Options:

- A- Marketing Cloud
- B- CRM Analytics
- C- Sales Cloud

Answer:

C

## Question 6

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Question Type: MultipleChoice

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A Salesforce associate has been tasked with creating new fields on the Contact object and determining what type of field be used for each one.

Where should the associate go to understand the differences between the data types?

Options:

- A- Salesforce Help
- B- Customer Support
- C- App Launch

Answer:

A

## Question 7

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Question Type: MultipleChoice

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Sales reps at Get Cloudy Consulting want to see a visual representation of their emails and phone calls with a contact.

Which contact record component must be present so users can see this?

Options:

- A- Activity Capture
- B- Salesforce Inbox
- C- Activities Timeline

Answer:

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A

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