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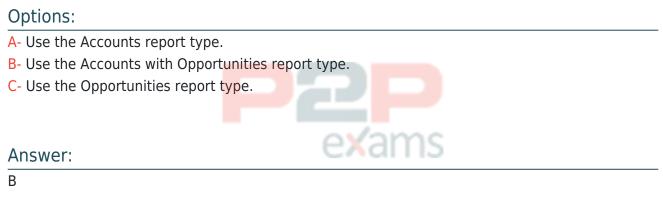
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Question 1

Question Type: MultipleChoice

How can a report of all Accounts with Opportunities be created?



Question 2

Question Type: MultipleChoice

A salesforce associate at get Cloudy Consulting has been asked to analyze Service Cloud data to determine how many individual have called in to the support center.

Which relationship on Case should the associate use?



Question Type: MultipleChoice

An organization wants to implement Salesforce into its business model. The requirements

include:

- * Operations management
- * Program management
- * Grantmaking
- * Fundraising
- * Marketing
- * Engagement

Which cloud is preconfigured to handle all of these requirements7



Options:

- A- Analytics
- B- Experience
- C- Nonprofit

Answer:

С

Question 4

Question Type: MultipleChoice

Salesforce associate received a promotion and needs Edit access to fields on opportunity records across the organization.

Which user setting need updating to allow Edit access?

Options:

- A- Queue
- B- Permission Set
- C- Public Group

Answer:

Question 5

Question Type: MultipleChoice

Get Cloudy Consulting (GCC) is currently tracking forecasting and revenue data in a spreadsheet and wants migrate this data to Salesforce.

Which solution should GCC consider?



Answer:

С

Question 6

Question Type: MultipleChoice

A Salesforce associate has been tasked with creating new fields on the Contact object and determining what type of field be used for each one.

Where should the associate go to understand the differences between the data types?



Options:

- A- Salesforce Help
- B- Customer Support
- C- App Launch

Answer:

A

Question 7

Question Type: MultipleChoice

Sales reps at Get Cloudy Consulting want to see a visual representation of their emails and phone calls with a contact.

Which contact record component must be present so users can see this?

Options:

- A- Activity Capture
- B- Salesforce Inbox
- C- Activities Timeline



A



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