



Free Questions for TVB-201 by vceexamstest

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Question 1

Question Type: MultipleChoice

The administrator for AW Computing is working with a user who is having trouble toggging in to Salesforce.

What should the administrator do to identify why the user is unable to log in?

Options:

- A- Review the login history for the user.
- B- Check the attempted logins by running the setup audit trail.
- C- Pull the password history to ensure the password policy was followed.
- D- Reset the security token for the profile.

Answer:

A

Question 2

Question Type: MultipleChoice

What should an administrator use as an identifier when importing and updating records from a separate financial system?

Options:

- A- Auto-Number field?
- B- External ID
- C- Rich text field
- D- Record ID

Answer:

B

Question 3

Question Type: MultipleChoice

Universal Containers (UC) would like to count the number of open cases associated with each

account and update the account with this value every Friday evening. UC has several hundred open cases at any given time.

What should the administrator use to complete this request?

Options:

- A- Use a record trigger flow.
- B- Use a scheduled process builder.
- C- Use a Roll-Up summary.
- D- Use a scheduled flow

Answer:

D

Question 4

Question Type: MultipleChoice

The marketing team at Ursa Major Solar wants to send a personalized email whenever a lead fills out

the web-to-Lead form on their website. They want to send different Message based on the Lead Industry Field Value.

What Should an administrator configure to meet this requirement?

Options:

- A- Use Validation rule to trigger workflow to email to Lead.
- B- Configure an auto response rule to email the lead.
- C- Add a public group and process builder to email the lead.
- D- Create an assignment rule to email the lead

Answer:

B

Question 5

Question Type: MultipleChoice

Sales reps at Cloud Kicks want to be notified when they have a high likelihood of winning an

opportunity over \$1,000,000.

Which feature meets this requirement?

Options:

A- Key Deals

B- Big Deal Alerts

C- Activity Timeline.

D- Performance chart.

Answer:

B

Question 6

Question Type: MultipleChoice

An administrator at Cloud Kicks needs to export a file of closed won opportunities from the last 90 days. The file should include the Opportunity Name, ID, Close Date, and Amount.

How should the administrator export this file?

Options:

- A- Data Export Wizard.
- B- Data Import Wizard.
- C- Data Export Wizard.
- D- Data Loader.

Answer:

D

Question 7

Question Type: MultipleChoice

Universal Containers has two sales teams, Sales team A and Sales team B. Each team has their own role in the role hierarchy. Both roles are subordinates of the same Manager role.

How Should the administrator share records owned by sales team A with Sales team B?

Options:

- A- Hierarchical sharing
- B- Use Manual sharing
- C- Criteria based sharing
- D- Owner based sharing

Answer:

C

Question 8

Question Type: MultipleChoice

Universal Containers (UC) customers have provided feedback that their support cases are not being responded to quickly enough. UC wants to send all unassigned Cases that have been open for more than 2 hours to an urgent Case queue and alert the support manager.

which feature should an administrator configure to meet this requirement?

Options:

- A- Case Scheduled Reports.
- B- Case Dashboard Refreshes.
- C- Case Escalation Rules.
- D- Case Assignment Rules.

Answer:

C

Question 9

Question Type: MultipleChoice

Ursa Major Solar uses two different page layouts for Account records. One page layout reflects the fields related to customer accounts and another page layout includes fields for partner accounts. The administrator has assigned the customer account page layout to sales and support users and the partner account layout to the partner management team.

What should the administrator configure to meet this requirement?

Options:

- A-** Use a public group and a criteria-based sharing rule to share customer accounts with the partner team.
- B-** Add members of the partner management team to the default Account team for the customer accounts.
- C-** Grant create, read, edit and delete access to customer accounts on the partner team profile.
- D-** Create one record type for customer accounts and one record type for partner accounts.

Answer:

D

Question 10

Question Type: MultipleChoice

Which item is available in a Lightning App where visibility is limited to the Salesforce Mobile

App?

Options:

- A- Today
- B- Favorites
- C- Utility Bar.
- D- Home Page.

Answer:

C

Question 11

Question Type: MultipleChoice

The marketing team at Ursa Major Solar wants to send a personalized email whenever a lead fills out the web-to-Lead form on their website. They want to send different Message based on the Lead Industry Field Value.

What Should an administrator configure to meet this requirement?

Options:

- A- Use Validation rule to trigger workflow to email to Lead.
- B- Configure an auto response rule to email the lead.
- C- Add a public group and process builder to email the lead.
- D- Create an assignment rule to email the lead

Answer:

B

Question 12

Question Type: MultipleChoice

The administrator for AW Computing is working with a user who is having trouble toggging in to Salesforce.

What should the administrator do to identify why the user is unable to log in?

Options:

- A- Review the login history for the user.
- B- Check the attempted logins by running the setup audit trail.
- C- Pull the password history to ensure the password policy was followed.
- D- Reset the security token for the profile.

Answer:

A

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