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## Question 1

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**Question Type:** MultipleChoice

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Which characteristics apply to BOM split entries? Note: There are 2 correct answers to this question.

### Options:

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- A- BOM splits can be entered only for BOMs with AML suppliers.
- B- Users must be a member of the Materials Manager or Materials Viewer group.
- C- BOM splits can be added by Excel or directly in the UI.
- D- Materials Managers can enter splits for all materials in the realm.

### Answer:

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B, C

## Question 2

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**Question Type:** MultipleChoice

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Which of the following innovations focus on direct material sourcing? Note: There are 2 correct answers to this question.

**Options:**

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- A- Discount Management
- B- Guided Buying
- C- Cost Breakdown
- D- Product Sourcing

**Answer:**

---

C, D

## Question 3

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**Question Type: MultipleChoice**

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Who benefits from the online communication in SAP Ariba Sourcing?

**Options:**

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- A- Sourcing stakeholders
- B- Requisitioners
- C- Sourcing managers;
- D- Invoice managers
- E- Suppliers;

**Answer:**

---

A, C, E

## Question 4

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**Question Type: MultipleChoice**

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Your client wants to create automated approvals using the Sourcing Process Design Matrix workbook. Which fields are required within the workbook?

**Options:**

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- A- User ^V
- B- Condition;
- C- Group
- D- Project group

**Answer:**

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B, D

## Question 5

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**Question Type:** MultipleChoice

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During a design session, a customer asks if it is possible to modify the help tip text for header fields in multiple languages. What is the correct advice?

**Options:**

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- A- Custom help tip txt are available for all header fields but translation is NOT supported
- B- Custom help tip txt are available for most standard header fields and all custom fields and translation is supported

- C-** Custom help tip txt are available for all custom header fields but translation is NOT supported
- D-** Custom help tip txt are only available for standard header fields but translation is supported

**Answer:**

---

B

## Question 6

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**Question Type: MultipleChoice**

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What interface can pass sourcing requests from an SAP ERP purchasing system to SAP Ariba Sourcing?

**Options:**

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- A-** Web services
- B-** HTTP requests
- C-** UI import/export
- D-** Ariba Network

**Answer:**

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D

## Question 7

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**Question Type:** MultipleChoice

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Which of the following scoring rules must be set to enable blind team grading? Note: there are 2 correct answers to this question.

**Options:**

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- A- Enable blind grading on participant responses
- B- Enable scoring on participant response
- C- Allow participants to see scoring weights
- D- Defaults grading method

**Answer:**

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A, B

## Question 8

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**Question Type:** MultipleChoice

---

Which of the following innovations focus on direct material sourcing? Note: There are 2 correct answers to this question.

### Options:

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- A- Discount Management
- B- Guided Buying
- C- Cost Breakdown
- D- Product Sourcing

### Answer:

---

C, D

## Question 9

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**Question Type:** MultipleChoice

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Who benefits from the online communication in SAP Ariba Sourcing?

**Options:**

---

**A-** Sourcing stakeholders

**B-** Requisitioners

**C-** Sourcing managers;

**D-** Invoice managers

**E-** Suppliers;

**Answer:**

---

A, C, E

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