

# Free Questions for C\_C4H410\_21 by vceexamstest

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# **Question 1**

#### **Question Type:** MultipleChoice

Which of the following steps are required when you set up a custom report that you want to make available for end users? Note: There are 2 correct Answers to this question.

#### **Options:**

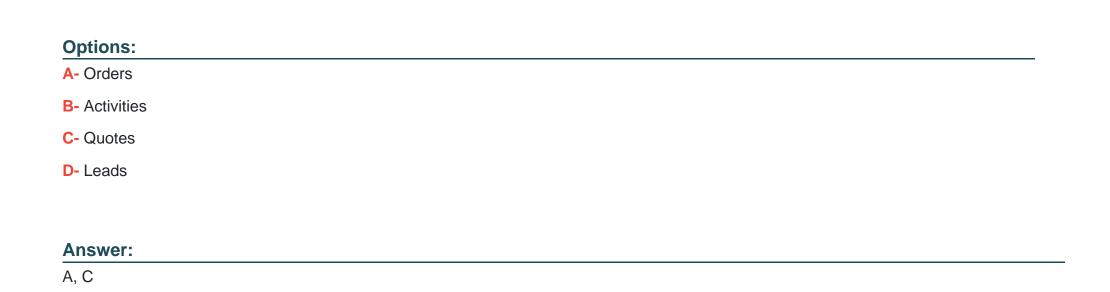
- A- Create a key figure.
- B- Create a KPI.
- **C-** Choose a data source.
- D- Assign the report to a work center view.

#### **Answer:**

C, D

# **Question 2**

**Question Type:** MultipleChoice



For which of the following business objects is external pricing supported? Note: There are 2 correct answers to this question.

# **Question 3**

**Question Type:** MultipleChoice

Which of the following actions can you perform with the Adaptation function? Note: There are 2 correct Answers to this question.

Options:
A- Create an extension field and define its properties.
B- Create code list restrictions.
C- Assign a page layout to achieve dynamic user interfaces.
D- Create workflow rules.
Answer:
A, C
Question 4
Question Type: MultipleChoice
What must you do to allow your customer to add product images to sales quote print forms?

Options:

**A-** Activate the scoping element.

- B- Configure the fine-tuning activity.
- C- Enable adaptation and adjust the sales quote.
- D- Upload all images into the library.

#### **Answer:**

Α

# **Question 5**

#### **Question Type:** MultipleChoice

You need to change access to a work center for several users to read-only. Which setting do you use to apply restriction rules?

#### **Options:**

- A- Code list restrictions
- **B-** The access context
- C- A scoping question
- D- Any field of the business object

Answer:	
В	
uestion 6	
nestion Type: MultipleChoice	
	arty roles are provided as standard for an account team? Note: There are 2 correct Answers to this question.
Options:	arty roles are provided as standard for an account team? Note: There are 2 correct Answers to this question.
Options:  A- Account team member	arty roles are provided as standard for an account team? Note: There are 2 correct Answers to this question.
Options: A- Account team member B- Account contact	arty roles are provided as standard for an account team? Note: There are 2 correct Answers to this question.
Options:  A- Account team member  B- Account contact  C- Sales manager	
Options:  A- Account team member  B- Account contact  C- Sales manager  D- Employee responsible - Sales	

# **Question 7**

#### **Question Type:** MultipleChoice

What happens during the lead aging notification process? Note: There are 2 correct answers to this question.

#### **Options:**

- A- The manager of the sales representative receives the notification.
- B- The sales representative of the lead receives the notification.
- C- A new high-priority notification is triggered after the first notification expires.
- **D-** By default, the priority for the notification is set to high.

#### **Answer:**

A, D

# **Question 8**

**Question Type:** MultipleChoice

A bill of materials was triggered from SAF	Sales Cloud using the	Request External Pricing	option.Where can the	pricing and quantity be
edited?				

#### **Options:**

- A- In the parent item only
- B- In both the parent item and the child item
- C- In the quotation header
- D- In the child item only

#### **Answer:**

Α

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