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Question 1

Question Type: MultipleChoice

What are the effects of posting the goods issue during a sales process? Note: There are 3 correct answers to this question.

Options:

- A- The document flow is updated.
- B- The billing document can now be created.
- C- The warehouse task status is set to complete.
- D- The overall status of the delivery is set to complete.
- E- Delivery requirements in material planning are updated.

Answer:

A, B, E

Question 2

Question Type: MultipleChoice

What are some characteristics of SAP Smart Business? Note: There are 3 correct answers to this question.

Options:

- A-** Key performance indicators (KPIs) are visualized and target thresholds can be defined.
- B-** It combines real-time insights with analytics and transactional follow-up activities.
- C-** Every transaction code used in SAP Smart Business can be linked to a unique URL.
- D-** It supports an exception-based working model.
- E-** SAP Smart Business is configured entirely based on SAP Best Practices.

Answer:

A, B, D

Question 3

Question Type: MultipleChoice

You are using incompleteness procedures in your system. To which elements can they be assigned? Note: There are 3 correct answers to this question.

Options:

- A- Schedule line category
- B- Item category
- C- Partner function
- D- Business partner category
- E- Material type

Answer:

A, B, C

Question 4

Question Type: MultipleChoice

What are some characteristics of the process flow in SAP S/4HANA? Note: There are 2 correct answers to this question.

Options:

- A-** Color coding is used to indicate the status of a document.
- B-** The process flow supports direct navigation to applications that can be used to solve problems.
- C-** The status of a document is predicted using artificial intelligence (AI) algorithms.
- D-** Issue solving is supported by a wizard based on machine learning (ML).

Answer:

B, C

Question 5

Question Type: MultipleChoice

Which settings do the cash sales process and the rush order process have in common? Note: There are 2 correct answers to this question.

Options:

- A-** The billing type settings
- B-** The item category determination

- C- The immediate delivery setting
- D- The lead time in days

Answer:

A, B

Question 6

Question Type: MultipleChoice

What are some characteristics of SAP Smart Business? Note: There are 3 correct answers to this question.

Options:

- A- Key performance indicators (KPIs) are visualized and target thresholds can be defined.
- B- It combines real-time insights with analytics and transactional follow-up activities.
- C- Every transaction code used in SAP Smart Business can be linked to a unique URL.
- D- It supports an exception-based working model.
- E- SAP Smart Business is configured entirely based on SAP Best Practices.

Answer:

A, B, D

Question 7

Question Type: MultipleChoice

Which settings do the cash sales process and the rush order process have in common? Note: There are 2 correct answers to this question.

Options:

- A- The billing type settings
- B- The item category determination
- C- The immediate delivery setting
- D- The lead time in days

Answer:

A, B

Question 8

Question Type: MultipleChoice

What are the effects of posting the goods issue during a sales process? Note: There are 3 correct answers to this question.

Options:

- A- The document flow is updated.
- B- The billing document can now be created.
- C- The warehouse task status is set to complete.
- D- The overall status of the delivery is set to complete.
- E- Delivery requirements in material planning are updated.

Answer:

A, B, E

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