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Question 1

Question Type: MultipleChoice

During the material availability check for a sales order item, the ordered quantity is completely confirmed on the required date even though there is only a partial quantity in stock. Which setting could lead to this behavior?

Options:

- A-** The Without Replenishment Lead Time indicator is not set in the configuration of the scope of availability check.
- B-** The Complete Delivery indicator is set in the business partner master record and in the customer material info record.
- C-** The Maximum Number of Partial Deliveries indicator is set to 1 in the sales order item.
- D-** The With Reservations indicator is set in the configuration of the scope of availability check.

Answer:

A

Question 2

Question Type: MultipleChoice

When you create a sales order with reference to a quotation, you want to ensure the entire quotation is always included in the order. Where do you make this setting?

Options:

- A- Copying control
- B- Order type
- C- Quotation type
- D- Order item category

Answer:

A

Question 3

Question Type: MultipleChoice

Which fields are used in the determination of the shipping point? Note: There are 3 correct answers to this question.

Options:

- A- Transportation group
- B- Plant
- C- Loading group
- D- Shipping conditions
- E- Sales document type

Answer:

B, C, D

Question 4

Question Type: MultipleChoice

What are some of the prerequisites for the creation of a credit memo based on a credit memo request? Note: There are 2 correct answers to this question.

Options:

- A- Copying control must exist between the sales document and the billing document.
- B- The Billing Block field in the credit memo request must be empty.
- C- An appropriate reason for rejection must be assigned to the original sales order item.
- D- The billing document of the original customer invoice must be cancelled.

Answer:

A, B

Question 5

Question Type: MultipleChoice

You investigate the standard behavior of the two sales document types Delivery Free of Charge (FD) and Subsequent Delivery Free of Charge (SD). What do you find out? Note: There are 2 correct answers to this question.

Options:

- A- Documents of both document types can use the same item category.

- B-** In both cases, materials are priced and billed normally but the shipping is free of charge.
- C-** A Subsequent Delivery Free of Charge has to be created with reference to a preceding document.
- D-** A Delivery Free of Charge is used to deliver material due to a complaint.

Answer:

A, C

Question 6

Question Type: MultipleChoice

How is the link between SAP S/4HANA Sales and SAP S/4HANA Finance set up?

Options:

- A-** Via the copying control between the invoice and the accounting document
- B-** Via the general billing interface available in the system
- C-** Via the link between a billing document request and an accounting document
- D-** Via a unique assignment of a sales organization to a company code

Answer:

C

Question 7

Question Type: MultipleChoice

What could be the origin of a partner in a sales order? Note: There are 2 correct answers to this question.

Options:

A- General value contract

B- Customer hierarchy

C- Business partner category

D- Preceding condition contract

Answer:

B, D

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