Free Questions for 700-150 by vceexamstest

Shared by Guthrie on 06-06-2022

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Question 1

Question Type: MultipleChoice

How long is the average "time to detection" of a security threat for Cisco's customers?

Options:

A- 48 hours

B- 4 hours

C- 3 days

D- 17 hours

Answer:

B

Explanation:

4.6 Hours is Cisco's Time to Detection

https://newsroom.cisco.com/press-release-content?type=webcontent&articleId=1911494

Question 2

Question Type: MultipleChoice

Which of the following are included in Cisco's Collaboration Portfolio?

Options:

A- Unified Communications, Customer Care, Conferencing, and Collaboration Endpoints

B- Unified Communications, Unified Management, Customer Care, and Conferencing

C- Unified Management, Customer Care. Conferencing, and Collaboration Endpoints

D- Unified Management, Unified Communications. Conferencing, and Collaboration Endpoints

Answer:

A

Explanation:

Unified Communications

Contact center

Conferencing

Collaboration Endpoints

Question 3

Question Type: MultipleChoice

What is one way that Cisco ONE provides business value to customers?

Options:

A- It allows each department to manage IT separately by creating multiple portals for license management.

B- It allows IT to consume software only as CAPEX

C- It provides better solution suites by focusing exclusively on WAN.

D- It increases the value of software by making the software portable across hardware.

Answer:

D

Question 4

Question Type: MultipleChoice

Which two solutions does Cisco offer for after an attack?

Options:

A- email and web security solutions

B- networks access control and identity services

C- firewalls and next generation firewalls

D- advanced malware protection and network behaviour analysis

Answer:

D

Explanation:

After an attack, organizations can leverage Cisco Advanced Malware Protection and network behavior analysis to quickly and effectively scope, contain, and remediate an attack to minimize damage.

https://www.cisco.com/c/dam/r/en/us/internet-of-everything-ioe/assets/files/gartner_BDA_Whitepaper.pdf

Question 5

Question Type: MultipleChoice

Which Cisco endpoint is ideal for occasional-use, specialty settings such as cafeterias?

Options:

A- Cisco DX80

B- Cisco IP Phone 7800 Series

C- Cisco Unified IP Phone 6900 Series

D- Cisco Unified SIP Phone 3900 Series

Answer:

D

Explanation:

https://www.cisco.com/c/dam/en/us/products/collateral/collaboration-endpoints/unified-ip-phone-7940g/prod_brochure0900aecd800f6d4a.pdf

Question 6

Question Type: MultipleChoice

How is a business outcome defined?

Options:

A- a strategy that sets out sales targets and tactics tor the business

B- a measurable result of an activity or process within the business

C- a plan that positions a company's brand or product to gain a competitive advantage

D- a process of estimating future sales

Answer:

B

Explanation:

https://www.ciscolive.com/c/dam/r/ciscolive/us/docs/2018/pdf/BRKCRT-2902.pdf

Question 7

Question Type: MultipleChoice

Which solution offers complete collaboration for midsize businesses up to 1000 employees'?

Options:

A- Cisco BE7k

B- Cisco BE6k

C- Cisco UC1k

D- Cisco Jabber

Answer:

B

Explanation:

https://www.cisco.com/c/dam/global/en_ca/midsize/docs/cisco-mm-brochure-us-stories.pdf

Question 8

Question Type: MultipleChoice

Which statement about Cisco Unified Fabric is true?

Options:

A- Cisco Unified Fabric enables industry-leading, multidimensional scalability

B- Cisco Unified Fabric can only be used in LAN environments

C- Organizations must be in the cloud in order to benefit from Cisco Unified Fabric

D- Organization can trust in the innovative focus of Cisco Unified Fabric, allowing IT teams to focus on maintaining technology

Answer:

A

Explanation:

https://www.cisco.com/c/dam/en/us/products/collateral/switches/nexus-7000-series-switches/at_a_glance_c45-617345.pdf

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