



Free Questions for CRT-211 by vceexamstest

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Question 1

Question Type: MultipleChoice

The marketing department at universal containers regularly changes the page layout requirements for its custom marketing objects. The VP of Marketing has asked the administrator for permission to configure only these objects.

What can the administrator do to meet this request?

Options:

- A-** Enable the marketing user permission on the user record for the VP of Marketing
- B-** Create a custom profile with edit permission on the custom marketing objects and assign to the VP of marketing.
- C-** Set up the VP of Marketing as a delegated administrator for the custom marketing objects.
- D-** Grant the VP of marketing the ability to log in as a user who is a system administrator.

Answer:

B

Question 2

Question Type: MultipleChoice

What should an administrator consider when enabling territory management? choose 3

Options:

- A- It is permanent and cannot be disabled.(100%)
- B- Users can only be a member of one territory at a time.
- C- Territory hierarchy must match the organization's role hierarchy.
- D- It limits the type of forecasting that can be used.(100%)
- E- Sharing for accounts,contacts, opportunities and cases is impacted.(100%)

Answer:

A, D, E

Question 3

Question Type: MultipleChoice

An administrator at Universal Containers has completed a new set of validation rule along with a Process Builder in a sandbox and wants to move these changes to production via a change set but they are currently unable to do so.

What are two configurations an administrator needs before they are able to deploy changes? Choose 2 answers

Options:

- A-** Create the Validation Rules in Production because they can't be deployed via Change Sets
- B-** The Deploy Change Sets permission must be granted
- C-** The Sandbox must be configured to Allow Outbound Changes to Production
- D-** The Production Org must be configured to Allow inbound Changes from the sandbox

Answer:

C, D

Question 4

Question Type: MultipleChoice

Users at AW Computing are receiving a duplicate message when they enter contacts with common first and last names. Management wants to improve the user experience but also keep the data Integrity of contacts.

What should an administrator implement for this issue?

Options:

- A-** Update the matching method on the rule from fuzzy to exact for First Name and Last Name.
- B-** Change the duplicate rule to report Instead of alert so the message is avoided.
- C-** Include the Email field to the existing matching rule for a more exact match.
- D-** Add a secondary matching rule to the duplicate rule to match on the associated customer.

Answer:

A

Question 5

Question Type: MultipleChoice

Northern Trail Outfitters (NTO) has a private sharing model for records containing a customer's credit information. These records should be visible to a sales rep's manager but hidden from their colleagues.

How should an administrator adjust NTO's sharing model to ensure the correct amount of confidentiality?

Options:

- A-** Use validation rules targeting the logged-in user.
- B-** Add View All access for the object via the manager's profile.
- C-** Create sharing rules for each manager based on the record owner.
- D-** Grant access using hierarchies via the sharing settings.

Answer:

D

Question 6

Question Type: MultipleChoice

Universal containers uses Salesforce to track job positions and applicants. Applicants can apply for multiple positions and positions will have multiple applicants. The company wants to ensure that if an applicant is deleted, all associations between the applicant and the position(s) that he or she has applied for are deleted.

How can this be accomplished?

Options:

- A-** Create a many --to- many relationships using junction object with both positions and applicants as masters.
- B-** Create a custom object between applicants and positions with lookup fields on the junction to both the objects.
- C-** Create a lookup relationship between applicants and positions with applicants as the parent.
- D-** Create a master detail relationship between applicants and positions with applicants as the master.

Answer:

D

Question 7

Question Type: MultipleChoice

What is a capability of Territory management? Choose 2 answers

Options:

- A- The ability to use account criteria to expand a private sharing model
- B- Territory hierarchy replaces the role hierarchy for sharing
- C- Support for complex and frequently changed sales organization structures
- D- The ability to use opportunity criteria to expand a private sharing model

Answer:

A, C

Question 8

Question Type: MultipleChoice

Universal Containers wants customers who buy the Freight Container product to be billed in monthly installments. How should an administrator meet this requirement?

Options:

- A- Create custom fields on the product.
- B- Create a default revenue schedule on the product.
- C- Create a workflow rule on the product.
- D- Create a default quantity schedule on the product

Answer:

B

Question 9

Question Type: MultipleChoice

What type of data can be migrated between environments using change sets? Choose 2 answers

Options:

- A- Account team roles

- B- Custom fields
- C- Field type changes
- D- Email templates

Answer:

B, D

Question 10

Question Type: MultipleChoice

An administrator has uploaded a change set from a sandbox to a production organization and would like to add a missing component to the change set before deployment.

What option does the administrator have to modify the change set? Choose 2 answers.

Options:

- A- Edit the change set in the sandbox environment and upload it to production.
- B- Clone the change set in the sandbox environment, add the component and upload it to

production

C- Create a new change set in the sandbox environment, add all the required components and upload it to production

D- Edit the change set in production, add the component, and use the redeploy option.

Answer:

B, C

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