



Free Questions for *CPCM* by *vceexamstest*

Shared by *Buchanan* on *12-12-2023*

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Question 1

Question Type: MultipleChoice

Identifying and analyzing requirements should follow:

Options:

- A- systematic procedure
- B- statement of work
- C- procurement management plan
- D- contract terms and conditions

Answer:

A

Question 2

Question Type: MultipleChoice

The contract negotiation process has which of the phases?

Options:

- A- Conducting
- B- Documenting
- C- Planning
- D- All of the above

Answer:

D

Question 3

Question Type: MultipleChoice

Prepare facility, use an agenda, document the agreement or know when to walk away are all activities of which phase of Contract Negotiation process?

Options:

- A- Conducting
- B- Documenting
- C- Marketing
- D- Walkthroughs

Answer:

A

Question 4

Question Type: MultipleChoice

Prepare yourself and your team, prioritized objectives, select fair standards are all activities of which phase of Contract Negotiation process?

Options:

- A- Planning

B- Documenting

C- Marketing

D- Walkthroughs

Answer:

A

Question 5

Question Type: MultipleChoice

Fixed weights are established only after determining the raw scores.

Options:

A- True

B- False

Answer:

B

Question 6

Question Type: MultipleChoice

The decision to add the raw scores together to determine the value of the source is _____ to a decision that each attribute is equally important.

Options:

A- dissimilar

B- diverse

C- tantamount

D- altered

Answer:

C

Question 7

Question Type: MultipleChoice

What entails direct comparison of each potential source to the others to determine which is best and which is worst?

Options:

A- Absolute standard

B- Relative standard

C- Minimum standard

D- Maximum standard

Answer:

B

Question 8

Question Type: MultipleChoice

Which three types of evaluation standards express values?

Options:

A- absolute, minimum and relative

B- absolute, maximum and relative

C- risk, minimum and relative

D- absolute, maximum and productivity

Answer:

A

Question 9

Question Type: MultipleChoice

The technique used to evaluate _____ is price analysis.

Options:

A- Competitiveness

B- Sources

C- Services

D- Product quality

Answer:

A

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