



Free Questions for [CECP](#) by [vceexamstest](#)

Shared by [Barry](#) on [12-12-2023](#)

For More Free Questions and Preparation Resources

[Check the Links on Last Page](#)

Question 1

Question Type: MultipleChoice

Regarding presentations to executives, which of the following is most accurate?

Options:

- A- Keep them brief
- B- Use multiple media
- C- Include all details related to the issue
- D- Leave backup data out of the presentation so there is time to develop an effective response to unexpected questions

Answer:

A

Question 2

Question Type: MultipleChoice

What best describes an effective core technique for communicating with executives?

Options:

- A-** Focus on negative issues first, such as compensation costs exceeding budget, to get their attention
- B-** Provide a wide range of facts and figures. With their high level of responsibility, executives must have all the data before they can make informed decisions.
- C-** Assume they have little knowledge of the issue and make a detailed presentation leading up to the purpose of the meeting.
- D-** Recommend a solution that will solve the issue and explain why it is the best solution available.

Answer:

D

Question 3

Question Type: MultipleChoice

Regarding compensation communications with executives, where do they tend to need the greatest level of understanding?

Options:

- A- In the methods and processes used to make pay decisions
- B- In the details of their individual compensation packages
- C- In the overall program objectives
- D- In the differences in pay levels for the different levels of the organization

Answer:

C

Question 4

Question Type: MultipleChoice

How are the compensation communication needs of managers different from those of individual employees?

Options:

- A- They aren't. Managers are concerned about their compensation also.

- B-** They are also responsible for merit increases, incentives and hiring so they have greater information needs.
- C-** They tend to have more influence, so it is important to resolve any concerns they have quickly and efficiently.
- D-** They have more duties and responsibilities and are less likely to have the time to discuss compensation issues.

Answer:

B

Question 5

Question Type: MultipleChoice

Who are you most likely to hear from if there are questions about an employee's compensation?

Options:

- A-** The employee
- B-** A concerned co-worker
- C-** The employee's manager
- D-** The employee's department head

Answer:

C

Question 6

Question Type: MultipleChoice

As a general rule, what are individual contributors most likely to ask about their compensation?

Options:

- A- What the take-home pay will be
- B- How their pay compares to co-workers
- C- How the company sets compensation budgets
- D- How the company makes pay decisions that affect them

Answer:

D

To Get Premium Files for CECP Visit

<https://www.p2pexams.com/products/cecp>

For More Free Questions Visit

<https://www.p2pexams.com/worldatwork/pdf/cecp>

