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Question 1

Question Type: MultipleChoice

Which type of variable pay is best described by this statement: Criteria are discretionary and often defined in broad terms such as "exceptional customer service"?

Options:

- A) Recognition
- B) Bonus
- C) Commission
- D) Profit-sharing

Answer:

A

Question 2

Question Type: MultipleChoice

Which type of variable pay is best described by this statement: Criteria are discretionary and often defined in broad terms such as "exceptional customer service"?

Options:

- A) Recognition
- B) Bonus
- C) Commission
- D) Profit-sharing

Answer:

A

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